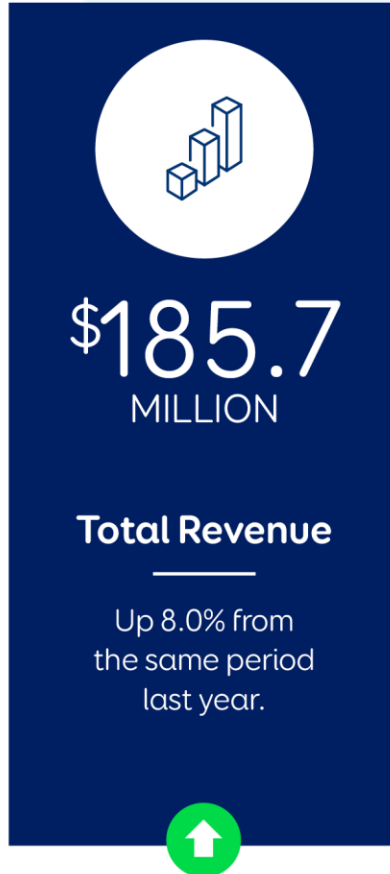


A photograph of a herd of cows in a lush green field. In the foreground, a brown cow with a white blaze on its face looks directly at the camera. Other cows, including black and white ones, are visible in the background. The image is partially covered by a blue graphic overlay on the right side.

Half Year Financial Results

2024/25

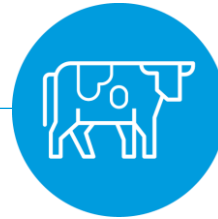
Financial Highlights



Conditions over 2024/25



Farmers have generally weathered the tough financial headwinds of 2023 and early 2024.



Farmers continued to invest in herd improvement.



LIC's investments have delivered tangible outcomes for farmers.

Business Highlight

- We are making significant progress toward **breeding cows with lower methane emissions**.
- Our next step involves building a state-of-the-art research barn to monitor lactating cows.



Business Highlight

We launched our new Genomic product and surpassed a major milestone of genotyping over 1 million animals.



Business Highlight

The performance of our **fresh sexed semen product exceeded expectations** with non-return rates** now within 1% of conventional fresh semen.



Business Highlight

Testing rates for Johnes Disease have doubled in the first six months of the season - demonstrating the growing focus on herd health.

79.6%

Submission rate

LIC data showed a submission rate increase from 79.6% in spring 2023 to 81.5% in spring 2024.

63.8%

Non return rate

LIC data showed a non-return rate* increase from 63.2% in spring 2023 to 63.8% in spring 2024.

2.7 - 5.2%

More milk solids

DCANZ figures showed increased milksolids production over the 2024 spring mating period, with monthly production for September to November tracking between 2.7% and 5.2% ahead of the same period in 2023.

Outlook

- LIC is actively evaluating its strategy to ensure alignment with farmers' needs and future opportunities.
- LIC expects underlying earnings* for 2024-25 to be in the range of \$18-22 million, which is a positive shift from \$16-22m announced in July 2024. This range assumes no significant events, including climate events, or milk price change takes place between now and then.



*Notes to financial information:

- LIC's half-year result incorporates the majority of revenues from core artificial breeding (AB) and herd testing services, but not a similar proportion of total costs so are not indicative of the second half, nor the full year, result.
- These numbers should be read in conjunction with the financial details in the Interim Report and 2024 Annual Report.
- Figures have not been audited, with the exception of 31 May 2024 comparatives.
- Underlying Earnings: this is NPAT excluding bull valuation and nil paid share valuation movements and is considered useful to investors as it is the basis on which LIC has historically reported and determination of dividends. Non-GAAP financial information does not have a standardised meaning prescribed by GAAP and therefore may not be comparable to similar financial information presented by other entities.
- Bull team valuation: LIC's elite bull team is its largest biological asset, valued at \$96.4 million at half-year. This valuation comprises a model that looks at future revenue streams and costs associated with the current bulls owned, discounted back to current value. The interim report includes a non-cash revaluation of the bull team.

**Non-return rate

- NRR is defined as the percentage of cows that have not returned for a second mating within an 18-to-24-day period following their first mating. It excludes all matings that fall outside these parameters.

Documents for download



- Visit [LIC website](#) for the Half Year Financial Results.
- Visit [NZX website](#) for the Market Statement.

