



Dairy Statistics

2003-2004



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Dairy InSight

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Dairy Statistics 2003-2004

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1. Introduction

As of March 2002, Livestock Improvement Corporation Limited became a user-owned co-operative, with responsibility for farm production activities and, in particular, dairy herd improvement and herd records. Livestock Improvement aims to "lead the world with genetics and knowledge to create wealth for pastoral dairy farmers".

Livestock Improvement's activities can broadly be described as genetics, information and advice. Services provided to farmers include farm management information, herd testing and artificial breeding services, DNA analysis, a farm advisory service, research to improve farm profitability, statistical information related to the New Zealand dairy industry, and herd recording on the Livestock Improvement Database.

Dairy Statistics 2003/04 contains many of the dairy industry statistics that were released until 1983/84 in the *New Zealand Dairy Board Farm Production Report*. In 1984/85, with the formation of the Livestock Improvement Division, the report was renamed the *Livestock Improvement Report*. In 1987/88 it was titled *Annual Report (Livestock Improvement Division)* and, with the establishment of Livestock Improvement Corporation Limited in 1988, the report is now released under the title *Dairy Statistics*.

Source data used for the publication has altered over time. The statistics presented in *Dairy Statistics* from 1992/93 were obtained from dairy companies and from information stored on the Livestock Improvement Database. Prior to 1991/92, the information for the *Dairy Statistics* publications was obtained primarily from the analysis of the New Zealand Dairy Industry Cow Census (an annual survey of all dairy farmers) last conducted for the 1990/91 season. The 1991/92 edition of *Dairy Statistics* was a transition year for which only minimal data was available.

In the Herd Improvement section of *Dairy Statistics* there is an important difference to the data presented in *Dairy Statistics* before 1995/96. Since the implementation of Animal Evaluation in June 1996, statistics for 1995/96 onward include bull and cow genetic trends.



2. National dairy statistics

A. Industry statistics

i) Production

- **Over 1.2 billion kilograms of milksolids processed**

In 2003/04, dairy companies processed 14.6 billion litres of milk and 1.25 billion kilograms of milksolids (see Table 2.1). At 1,254 million kilograms, total milksolids processed represents a 5.3% increase from the 1,191 million kilograms processed in the previous season.

Table 2.1 **Summary of milk production statistics since 1998/99**

Season	Milk processed (million litres)	Milkfat processed (million kgs)	Protein processed (million kgs)	Milksolids processed (million kgs)
1998/99	10,563	503	377	880
1999/00	11,630	560	421	981
2000/01	12,925	626	470	1,096
2001/02	13,607	657	495	1,152
2002/03	13,906	676	515	1,191
2003/04	14,599	716	538	1,254

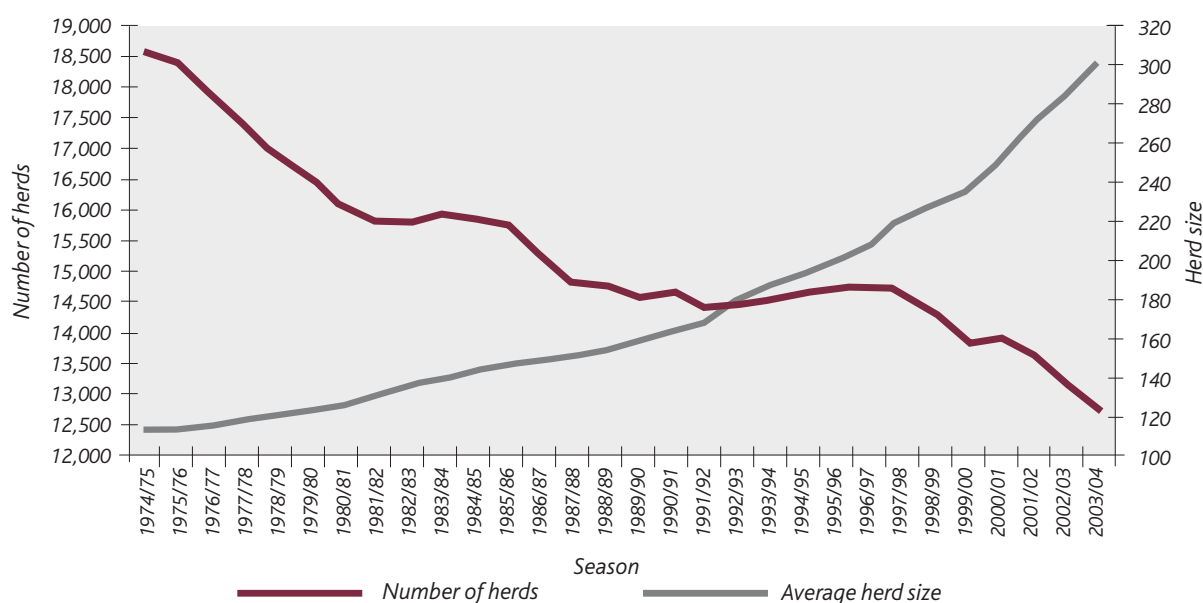
Note: Prior to Dairy Statistics 2002/03, Table 2.1 consisted of milk production statistics that were processed into export products (i.e., town milk supply was excluded). These statistics on milk, milkfat, protein and milksolids processed were provided by the New Zealand Dairy Board and are now no longer available. Consequently, Table 2.1 now includes all milk processed by New Zealand dairy companies, including milk for the domestic market.

ii) Population

- **Number of herds continue to decline**
- **Average herd size now over 300**
- **Cow numbers increase by 110,000**

Sharp reductions in herd numbers followed by periods of stability or slight increases are characteristic of the long-term trend (Graph 2.1). The total number of herds in the 2003/04 season dropped by 389, to 12,751, compared with the previous season. The average herd size increased to 302 in 2003/04, continuing the consistent upward trend since 1974/75. The average herd size has more than doubled in the last twenty years.

Graph 2.1 **Trend in the number of herds and average herd size since 1974/75**



National dairy statistics – Industry statistics – Population

The total cow population increased in the 2003/04 season to 3.851 million (Table 2.2), an increase of about 3%, compared with an increase of 1.3% in the previous season. Average effective hectares remained the same at 111 hectares. An average of 2.75 cows per hectare is the highest recorded. Total effective hectares (runoff excluded) were 1.42 million.

Table 2.2 *Summary of herd statistics since 1974/75*

Season	Herds	Total cows	Total effective hectares	Average herd size	Average effective hectares ^a	Average cows per hectare ^a
1974/75	18,540	2,079,886	–	112	–	–
1975/76	18,442	2,091,950	–	113	–	–
1976/77	17,924	2,074,443	–	116	–	–
1977/78	17,363	2,052,624	–	118	–	–
1978/79	16,907	2,039,902	–	121	–	–
1979/80	16,506	2,045,808	–	124	–	–
1980/81	16,089	2,027,096	–	126	–	–
1981/82	15,821	2,060,898	–	130	63	2.10
1982/83	15,816	2,128,199	–	135	64	2.20
1983/84	15,932	2,209,725	–	139	65	2.20
1984/85	15,881	2,280,273	–	144	64	2.40
1985/86	15,753	2,321,012	–	147	64	2.40
1986/87	15,315	2,281,849	–	149	65	2.40
1987/88	14,818	2,236,290	–	151	65	2.40
1988/89	14,744	2,269,073	–	154	66	2.40
1989/90	14,595	2,313,822	–	159	67	2.40
1990/91	14,685	2,402,145	–	164	70	2.40
1991/92	14,452	2,438,641	–	169	–	–
1992/93	14,458	2,603,049	–	180	74	2.50
1993/94	14,597	2,736,452	–	188	77	2.50
1994/95	14,649	2,830,977	–	193	80	2.48
1995/96	14,736	2,935,759	–	199	82	2.50
1996/97	14,741	3,064,523	–	208	86	2.50
1997/98	14,673	3,222,591	–	220	87	2.60
1998/99	14,362	3,289,319	–	229	91	2.70
1999/00	13,861	3,269,362	–	236	93	2.67
2000/01	13,892	3,485,883	1,329,173	251	96	2.66
2001/02	13,649	3,692,703	1,404,930	271	103	2.67
2002/03	13,140	3,740,637	1,463,281	285	111	2.61
2003/04	12,751	3,851,302	1,421,147	302	111	2.75

– Not available

^a Average effective hectares and average cows per hectare for 1981/82 to 1990/91 are based on factory supply herds only.

Note: The number of cows used to calculate the average herd size since 1992/93 includes all cows lactating in that season, whereas in earlier years the number of cows used to produce the average herd size was based on those cows lactating on 31 December. This change in method has had a small effect on reported cow numbers.



B. Herd production statistics

- *Production per hectare and per cow up on last season*

Herd production has typically increased since 1992/93 (Table 2.3). An exception was evident in 1998/99, where production dropped markedly due to unfavourable weather conditions. Average milksolids per effective hectare (889 kg) was considerably higher compared with the previous season (828 kg). Production per cow also increased in 2003/04 to an average of 322 kg milksolids (comprising 184 kg milkfat and 138 kg protein).

Table 2.3 *Summary of herd production since 1974/75*

Season	Average litres per herd	Average kg milkfat per herd	Average kg protein per herd	Average kg milksolids per herd	Average kg milkfat per effective hectare	Average kg protein per effective hectare	Average kg milksolids per effective hectare	Average kg milkfat per cow	Average kg protein per cow	Average kg milksolids per cow
1974/75	–	14,400	–	–	–	–	–	128	–	–
1975/76	–	15,700	–	–	–	–	–	137	–	–
1976/77	–	16,600	–	–	–	–	–	143	–	–
1977/78	–	15,700	–	–	–	–	–	131	–	–
1978/79	–	17,500	–	–	–	–	–	142	–	–
1979/80	–	19,000	–	–	–	–	–	151	–	–
1980/81	–	18,864	–	–	–	–	–	147	–	–
1981/82	–	19,090	–	–	310	–	–	144	–	–
1982/83	–	19,600	–	–	312	–	–	143	–	–
1983/84	–	21,618	–	–	345	–	–	154	–	–
1984/85	–	22,190	–	–	359	–	–	152	–	–
1985/86	–	23,489	–	–	379	–	–	157	–	–
1986/87	–	20,885	–	–	331	–	–	138	–	–
1987/88	–	23,500	–	–	374	–	–	154	–	–
1988/89	–	22,442	–	–	340	–	–	143	–	–
1989/90	–	23,578	–	–	352	–	–	147	–	–
1990/91	–	24,495	–	–	351	–	–	148	–	–
1991/92 ^a	–	26,567	–	–	–	–	–	157	–	–
1992/93 ^b	554,040	26,982	20,138	47,120	374	279	653	148	111	259
1993/94 ^b	618,139	30,220	22,458	52,678	407	301	708	160	119	278
1994/95 ^b	614,203	29,886	22,117	52,002	386	285	671	156	115	271
1995/96 ^b	663,248	32,050	23,827	55,877	405	300	705	163	120	283
1996/97 ^b	728,874	35,436	26,387	61,823	425	316	741	173	128	301
1997/98 ^b	752,399	36,383	26,984	63,367	430	318	748	168	124	292
1998/99 ^b	735,544	35,047	26,254	61,301	392	292	684	147	109	256
1999/00 ^b	839,066	40,365	30,396	70,761	439	329	768	165	123	288
2000/01 ^b	930,047	45,063	33,850	78,914	472	353	825	177	133	310
2001/02 ^b	996,904	48,137	36,300	84,436	471	353	824	175	132	307
2002/03 ^b	1,058,307	51,447	39,174	90,621	471	357	828	179	136	315
2003/04 ^b	1,144,938	56,150	42,171	98,321	509	380	889	184	138	322

– Not available

^a 1991/92 figures include some town milk herds

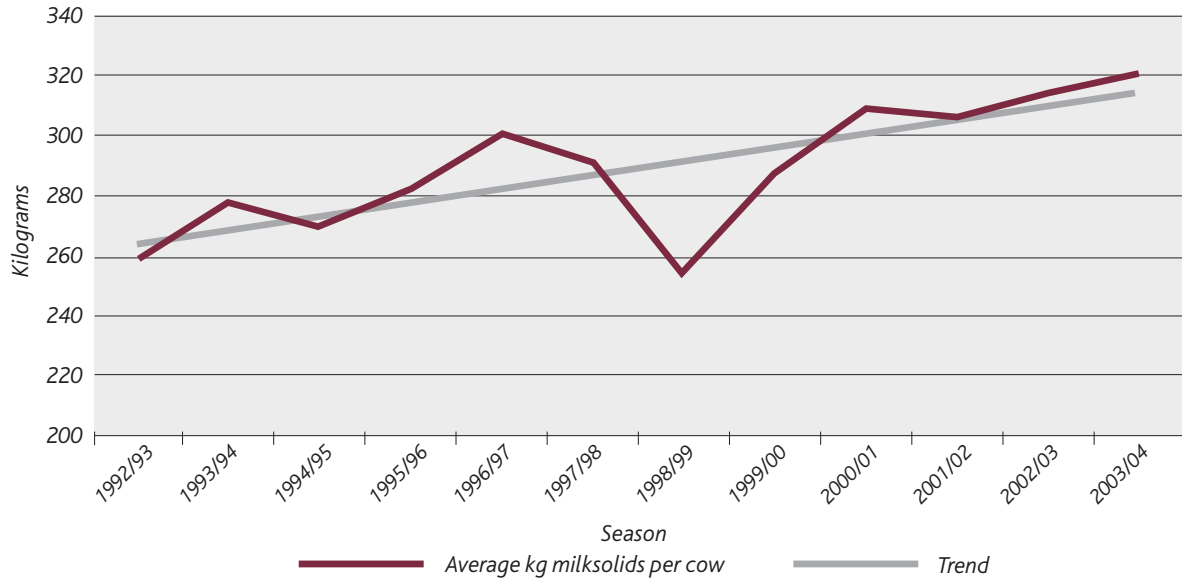
^b 1992/93 figures onwards include all town milk herds



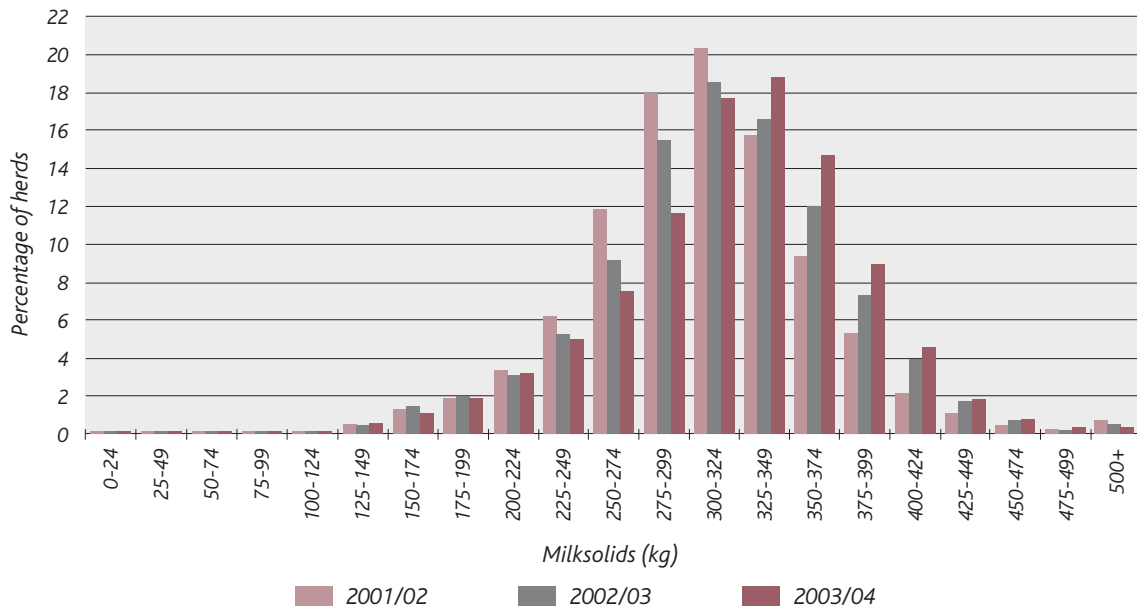
Herd production statistics – Production per cow

i) Production per cow

The trend of increased milksolids production per cow over the last several years (Graph 2.2) is due to genetic gain and improvements in farm management. These improvements from season to season are masked by the considerable effect of the weather on each season's actual production. For example, unfavourable weather conditions in 1998/99 caused production per cow to fall to its lowest level since 1992/93.

Graph 2.2 *Trend in milksolids production per cow since 1992/93*

Production per cow varies considerably from farm to farm. The variation is caused by many factors, including geographic location, stocking rate, genetic merit of the herd and farm management practice. Graph 2.3 shows that for the last three seasons, the percentage of herds producing less than 325 kg milksolids is declining, and an increasing percentage are producing more than 325 kg milksolids.

Graph 2.3 *Distribution of herds by milksolids production per cow for the last three seasons*

ii) Herd size distribution

- 13% of herds have 500 or more cows
- Herds with between 650 and 699 cows have highest production per cow

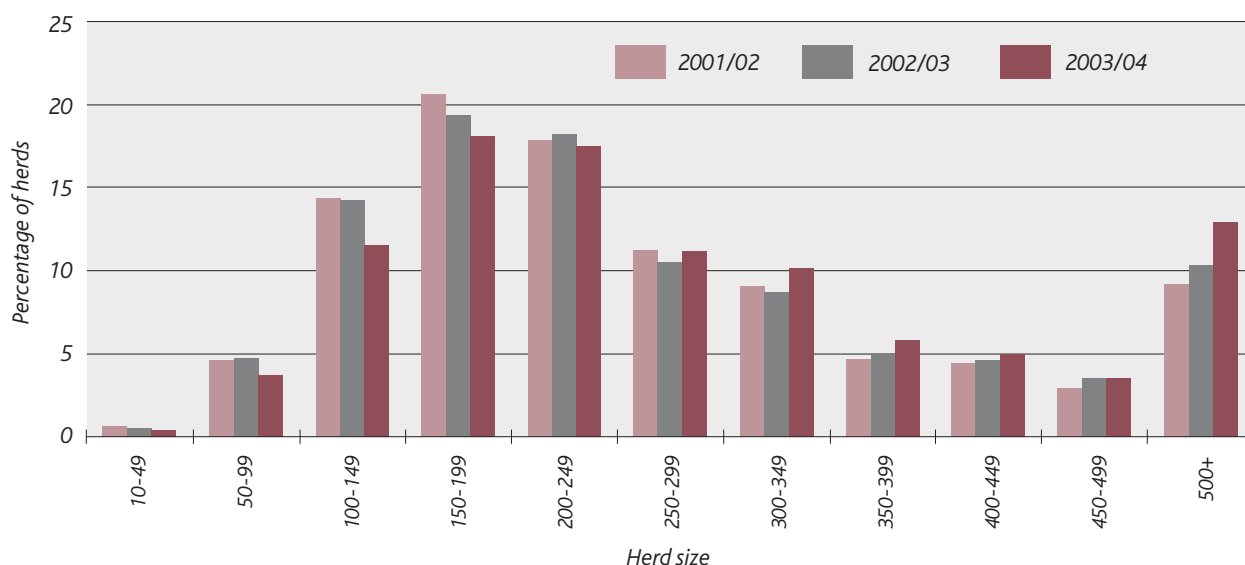
Eighteen percent (2,307) of herds have between 150 and 199 cows (see Table 2.4). Sixty-nine percent of all herds have between 100 and 349 cows. In 2003/04, 4,777 herds (37.5%) had 300 or more cows, and 1,652 (13.0%) had 500 or more cows. Average milkfat, protein and milksolids per cow by herd size are also included in Table 2.4. Average milksolids per cow varies between 132 kg (herds with 10-49 cows) and 343 kg (herds with 650-699 cows).

Table 2.4 Average production per cow by herd size in 2003/04

Herd size	Number of herds	Percentage of herds	Number of cows	Percentage of cows	Average kg milkfat per cow	Average kg protein per cow	Average kg milksolids per cow
10-49	54	0.4	2,196	0.1	104	79	132
50-99	473	3.7	37,166	1.0	160	119	282
100-149	1,478	11.6	185,962	4.8	177	132	310
150-199	2,307	18.1	398,075	10.3	183	135	321
200-249	2,229	17.5	492,476	12.8	188	139	329
250-299	1,433	11.2	386,589	10.0	188	140	331
300-349	1,297	10.2	413,578	10.7	187	140	329
350-399	745	5.8	274,208	7.1	189	141	332
400-449	632	5.0	264,209	6.9	186	139	327
450-499	451	3.5	211,133	5.5	188	142	335
500-549	377	3.0	194,957	5.1	190	144	338
550-599	248	1.9	141,067	3.7	190	144	333
600-649	241	1.9	148,781	3.9	188	143	341
650-699	143	1.1	95,606	2.5	193	147	343
700-749	134	1.1	95,796	2.5	188	142	330
750-799	93	0.7	71,386	1.9	184	140	325
800-849	82	0.6	66,823	1.7	188	143	335
850-899	58	0.5	50,200	1.3	188	144	332
900-949	60	0.5	54,718	1.4	189	145	334
950-999	31	0.2	29,909	0.8	188	145	332
1000+	185	1.5	236,467	6.1	178	136	314
Total/Avg	12,751		3,851,302		184	138	322

The herd size distribution presented in Graph 2.4 shows a steady increase in larger herds (350+ cows) and a decrease in herds with fewer than 200 cows over the last three seasons. Despite dwindling numbers of herds with fewer than 200 cows, the most common herd size continues to range between 150 and 199 cows, although the number of herds in this range is far less pronounced than two seasons ago.

Graph 2.4 Herd size distribution for the last three seasons

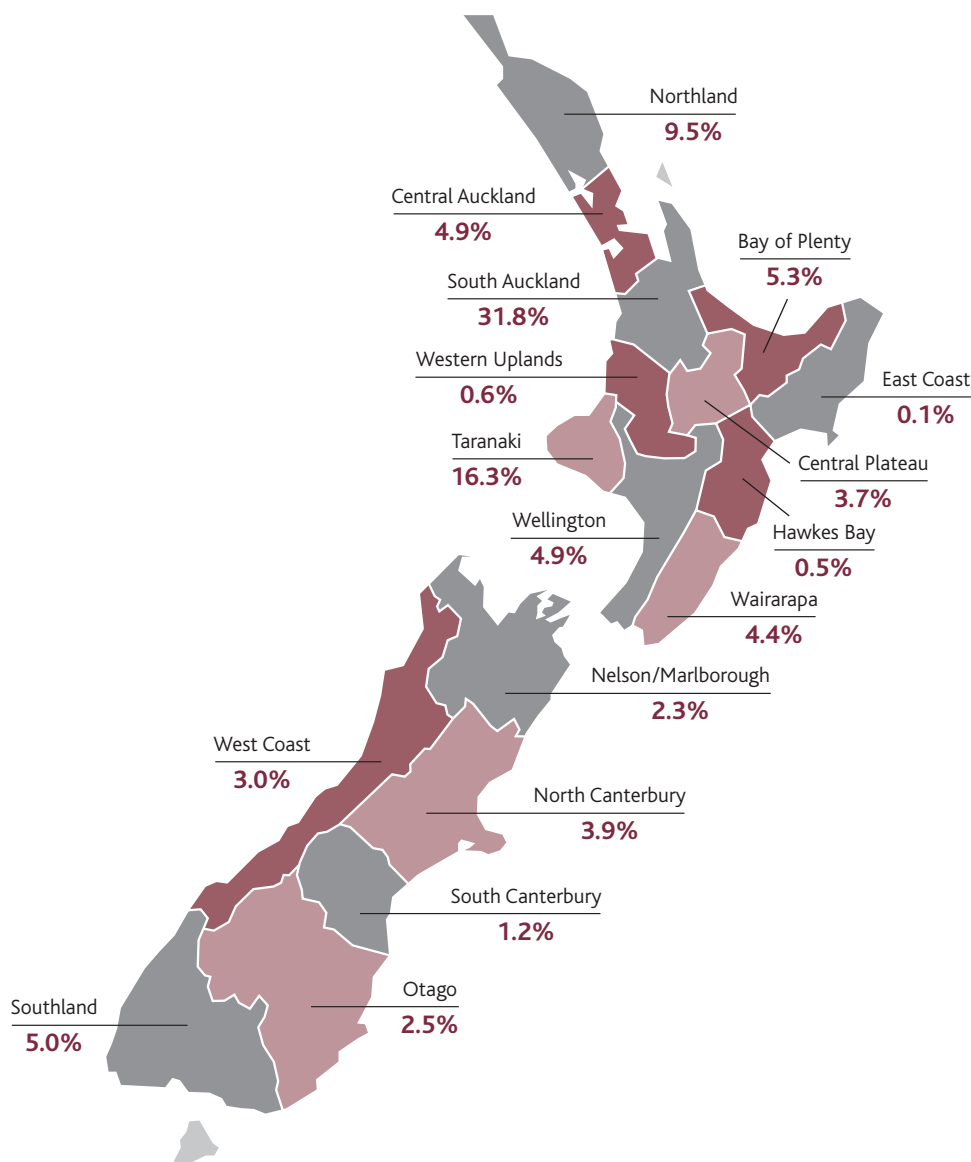


3. Regional dairy statistics

- *One third of all dairy herds are located in the South Auckland region*

The vast majority of dairy herds (82%) are located in the North Island, with the greatest concentration (32%) situated in the South Auckland region. Taranaki, with 16% of dairy herds, is the next most heavily populated region. South Island dairy herds account for 18% of the national total, but have 26.6% of the cows. The distribution of dairy herds within regions of each island in 2003/04 (Graph 3.1) has remained similar to previous seasons.

Graph 3.1 *Regional distribution of dairy herds in 2003/04*



- **Over one million cows in the South Island**
- **Largest average herd size (604) and average cows per hectare (3.08) in South Canterbury**
- **Average herd size in the South Island reaches 449**

Farms in the South Island are, on average, larger than those in the North Island, in terms of both geographical size and cow numbers. The overall number of herds in New Zealand (12,751) has dropped compared with the previous season, even though the number of herds in the South Island has increased slightly (Table 3.1). Seventy-three percent of the total cows are in the North Island, with 28% in the South Auckland region. The average herd size in both islands continues to increase. Within the South Island, South Canterbury has the largest average herd size with 604 cows; an increase from the previous season's figure of 591 cows. In the North Island, Hawkes Bay has the largest average herd size with 551 cows. The smallest herd averages are in Central Auckland, Taranaki and Northland, averaging 216, 237 and 240 cows respectively. South Canterbury has the highest average cows per hectare (3.08), followed by North Canterbury (2.96) and South Auckland (2.96). Herds with the lowest average cows per hectare are found in the West Coast (2.13) and Northland (2.19).

Table 3.1 Herd analysis by region in 2003/04

<i>Farming region</i>	<i>Number of herds</i>	<i>Percentage of herds</i>	<i>Number of cows</i>	<i>Percentage of cows</i>	<i>Number of effective hectares</i>	<i>Percentage of effective hectares</i>	<i>Average herd size</i>	<i>Average effective hectares</i>	<i>Average cows per hectares</i>
Northland	1,216	9.5	292,154	7.6	134,482	9.5	240	111	2.19
Central Auckland	624	4.9	134,750	3.5	56,846	4.0	216	91	2.39
South Auckland	4,061	31.8	1,092,841	28.4	372,587	26.2	269	92	2.96
Bay of Plenty	674	5.3	191,157	5.0	67,587	4.8	284	100	2.84
Central Plateau	469	3.7	203,608	5.3	76,973	5.4	434	164	2.72
Western Uplands	79	0.6	26,791	0.7	10,944	0.8	339	139	2.58
East Coast	16	0.1	4,218	0.1	1,718	0.1	264	107	2.72
Hawkes Bay	64	0.5	35,288	0.9	12,326	0.9	551	193	2.77
Taranaki	2,081	16.3	494,040	12.8	176,353	12.4	237	85	2.83
Wellington	627	4.9	189,218	4.9	71,630	5.0	302	114	2.67
Wairarapa	557	4.4	161,898	4.2	59,608	4.2	291	107	2.73
North Island	10,468	82.1	2,825,963	73.4	1,041,054	73.3	270	99	2.76
Nelson/Marlborough	299	2.3	85,505	2.2	32,703	2.3	286	109	2.67
West Coast	380	3.0	115,548	3.0	56,012	3.9	304	147	2.13
North Canterbury	492	3.9	284,949	7.4	94,639	6.7	579	192	2.96
South Canterbury	152	1.2	91,748	2.4	29,897	2.1	604	197	3.08
Otago	323	2.5	146,768	3.8	54,464	3.8	454	169	2.72
Southland	637	5.0	300,821	7.8	112,378	7.9	472	176	2.67
South Island	2,283	17.9	1,025,339	26.6	380,093	26.7	449	166	2.68
New Zealand	12,751		3,851,302		1,421,147		302	111	2.75



Regional dairy statistics

- Highest average per herd and average per hectare production recorded in South Canterbury
- Highest average per cow production recorded in North Canterbury

South Island farms have, on average, higher per herd production than herds in the North Island, with South Canterbury recording the highest average herd production at 220,595 kilograms of milksolids (Table 3.2). In the North Island, the Hawkes Bay region recorded the highest average herd production with 179,300 kilograms of milksolids.

In 2003/04, average production per effective hectare and per cow was higher in the South Island than the North Island. South Canterbury recorded the highest average milksolids per hectare in the South Island (1,130 kg), while South Auckland and Taranaki shared the highest average milksolid production in the North Island (950 kg each).

North Canterbury had the highest average milksolids per cow (373 kg). The lowest average milksolids per cow was recorded in Northland (247 kg).

Table 3.2 Herd production analysis by region in 2003/04

Farming region	Average litres per herd	Average kg milkfat per herd	Average kg protein per herd	Average kg milksolids per herd	Average kg milkfat per effective hectare	Average kg protein per effective hectare	Average kg milksolids per effective hectare	Average kg milkfat per cow	Average kg protein per cow	Average kg milksolids per cow
Northland	723,699	34,744	25,798	60,542	311	231	542	142	105	247
Central Auckland	776,396	36,953	27,844	64,796	408	307	715	170	128	298
South Auckland	1,003,873	49,461	36,614	86,075	547	403	950	184	136	320
Bay of Plenty	1,066,856	50,889	37,984	88,873	515	384	899	180	134	315
Central Plateau	1,608,905	77,233	57,490	134,723	497	369	866	184	136	320
Western Uplands	1,185,137	57,671	43,190	100,861	437	328	765	169	127	296
East Coast	1,094,442	45,967	38,087	84,053	481	398	879	180	149	330
Hawkes Bay	2,122,892	101,504	77,796	179,300	495	377	871	177	135	313
Taranaki	873,510	45,829	33,787	79,617	547	403	950	192	142	334
Wellington	1,216,553	57,883	44,348	102,231	513	393	905	192	147	340
Wairarapa	1,129,445	56,426	42,193	98,620	531	395	926	194	144	338
North Island	990,783	48,870	36,360	85,230	503	373	876	180	134	314
Nelson/Marlborough	1,068,061	53,597	39,613	93,210	512	379	891	191	142	333
West Coast	1,074,078	55,505	40,389	95,894	399	289	688	188	136	324
North Canterbury	2,506,530	119,801	92,458	212,259	624	482	1,107	210	163	373
South Canterbury	2,601,024	124,349	96,247	220,595	636	493	1,130	207	161	368
Otago	1,935,985	91,299	71,145	162,444	550	430	980	202	158	360
Southland	1,956,351	94,112	73,491	167,602	542	423	965	204	159	363
South Island	1,851,768	89,531	68,815	158,346	540	413	953	201	154	355
New Zealand	1,144,937	56,150	42,171	98,321	509	380	889	184	138	322

South Taranaki continues to be the district with the most herds (1,241) and cows (311,963), followed by Matamata-Piako (Table 3.3). Waimate in South Canterbury has the highest average herd size, with 742 cows and largest average effective hectares (240).



Regional dairy statistics

Table 3.3 *Herd analysis by district in 2003/04*

<i>Region</i>	<i>District</i>	<i>Total herds</i>	<i>Total cows</i>	<i>Total effective hectares</i>	<i>Average herd size</i>	<i>Average effective hectares</i>	<i>Average cows per hectare</i>
Northland	Far North	354	77,918	37,518	220	106	2.10
	Whangarei	393	102,722	45,586	261	116	2.26
	Kaipara	469	111,514	51,378	238	110	2.19
Central Auckland	Rodney	220	47,723	21,262	217	97	2.25
	Manukau City	23	5,126	2,041	223	89	2.53
	Papakura	10	1,982	754	198	75	2.54
	Franklin	371	79,919	32,789	215	88	2.46
South Auckland	Waikato	789	216,194	76,946	274	98	2.85
	Hamilton City	13	3,203	1,001	246	77	3.28
	Waipa	667	189,513	62,536	284	94	3.07
	Otorohanga	420	127,286	42,638	303	102	2.96
	Thames-Coromandel	107	25,510	10,073	238	94	2.55
	Hauraki	489	117,228	42,765	240	87	2.74
	Matamata-Piako	1,172	296,607	96,258	253	82	3.11
	South Waikato	404	117,300	40,370	290	100	2.95
Bay of Plenty	Western Bay of Plenty	225	69,944	23,828	311	106	2.95
	Tauranga	11	3,022	1,021	275	93	2.75
	Kawerau/Whakatane	344	93,284	33,976	271	99	2.78
	Opotiki	94	24,907	8,762	265	93	2.82
Central Plateau	Taupo	119	73,468	28,315	617	238	2.68
	Rotorua	350	130,140	48,658	372	139	2.74
Western Uplands	Waitomo	61	20,902	8,444	343	138	2.63
	Ruapehu	18	5,889	2,500	327	139	2.41
East Coast	Gisborne	6	1,900	785	317	131	3.09
	Wairoa	10	2,318	933	232	93	2.50
Hawkes Bay	Napier/Hastings	22	13,807	4,961	628	226	2.60
	Central Hawkes Bay	42	21,481	7,365	511	175	2.86
Taranaki	New Plymouth	524	115,669	43,787	221	84	2.68
	Stratford	316	66,408	25,518	210	81	2.61
	South Taranaki	1,241	311,963	107,048	251	86	2.96
Wellington	Wanganui	24	7,747	3,052	323	127	2.62
	Rangitikei	86	29,310	10,487	341	122	2.79
	Manawatu	297	87,172	33,090	294	111	2.67
	Palmerston North City	38	13,581	4,946	357	130	2.82
	Horowhenua	144	43,028	16,357	299	114	2.67
	Kapiti Coast	28	6,961	2,952	249	105	2.46
	Upper Hutt City	10	1,419	746	142	75	1.91
Wairarapa	Tararua	357	96,268	35,451	270	99	2.72
	Masterton	22	7,976	2,894	363	132	2.78
	Carterton	77	22,050	8,153	286	106	2.75
	South Wairarapa	101	35,604	13,110	353	130	2.75
North Island		10,468	2,825,963	1,041,054	256	100	2.76



Regional dairy statistics

(table 3.3 continued)

Region	District	Total herds	Total cows	Total effective hectares	Average herd size	Average effective hectares	Average cows per hectare
Nelson/Marlborough	Marlborough	78	18,768	7,046	241	90	2.65
	Kaikoura	30	10,361	3,764	345	125	2.74
	Tasman / Nelson City	191	56,376	21,893	295	115	2.66
West Coast	Buller	139	42,354	19,304	305	139	2.27
	Grey	79	28,864	13,943	365	176	2.15
	Westland	162	44,330	22,765	274	141	1.99
North Canterbury	Hurunui	51	32,507	11,154	637	219	2.91
	Waimakariri	72	29,176	10,356	405	144	2.69
	Christchurch City	12	4,323	1,383	360	115	2.93
	Banks Peninsula	11	1,469	799	134	73	1.93
	Selwyn	162	92,065	31,261	568	193	2.96
South Canterbury	Ashburton	184	125,409	39,686	682	216	3.15
	Timaru/MacKenzie	103	55,375	18,155	538	176	3.06
Otago	Waimate	49	36,373	11,742	742	240	3.11
	Waitaki/Central Otago	92	52,761	19,071	573	207	2.88
Southland	Dunedin City	80	22,309	8,767	279	110	2.51
	Clutha	151	71,698	26,626	475	176	2.73
	Gore	101	48,184	17,379	477	172	2.74
Southland	Invercargill	46	21,401	8,266	465	180	2.59
	Southland	490	231,236	86,733	472	177	2.66
South Island		2,283	1,025,339	380,093	449	166	2.68
New Zealand		12,751	3,851,302	1,421,147	302	111	2.75

Note: Districts with fewer than five herds have been added to a neighbouring district to preserve anonymity

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Waimate district has the highest average production per herd with 258,540 kilograms of milksolids (Table 3.4). Ashburton district recorded the highest average kilograms of milksolids per effective hectare (1,167), whereas the highest production per cow was recorded by Waimakariri (395 kg of milksolids). The North Island district with the highest production is Napier/Hastings, with an average of 206,225 kilograms of milksolids per herd.

Table 3.4 Herd production analysis by district in 2003/04

Region	District	Average litres per herd	Average kg milkfat per herd	Average kg protein per herd	Average kg milksolids per herd	Average kg milkfat per effective hectare	Average kg protein per effective hectare	Average kg milksolids per effective hectare	Average kg milkfat per cow	Average kg protein per cow	Average kg milksolids per cow	
Northland	Far North	670,974	31,559	23,651	55,210	291	217	508	138	103	241	
	Whangarei	771,006	37,861	27,785	65,646	325	238	563	143	105	248	
	Kaipara	723,854	34,536	25,753	60,289	315	235	550	143	107	250	
Central Auckland	Rodney	710,454	35,344	25,907	61,252	360	263	622	159	116	275	
	Manukau City	842,754	38,082	29,423	67,504	445	343	788	174	134	309	
	Papakura	735,629	33,911	26,163	60,074	427	328	755	167	129	296	
	Franklin	812,484	37,918	28,940	66,858	434	331	765	176	134	311	
	South Auckland	Waikato	1,035,034	50,059	37,435	87,494	524	390	914	183	136	319
South Auckland	Hamilton City	879,616	44,062	32,207	76,269	593	432	1,024	182	132	314	
	Waipa	1,078,325	53,015	39,352	92,367	570	421	991	186	138	323	
	Otorahanga	1,105,904	54,237	40,325	94,562	536	397	933	181	134	315	
	Thames-Coromandel	788,192	37,974	28,282	66,256	411	305	715	159	118	277	
	Hauraki	855,990	42,043	31,053	73,096	484	357	841	176	130	307	
	Matamata-Piako	942,439	47,512	34,757	82,269	585	427	1,012	188	138	326	
	South Waikato	1,132,364	55,307	41,099	96,406	565	418	983	191	142	333	
	Bay of Plenty	Western Bay of Plenty	1,106,131	53,914	39,829	93,742	514	379	893	174	128	302
	Tauranga	981,875	47,066	35,101	82,167	452	337	788	160	120	280	
	Kawerau/Whakatane	1,065,650	50,023	37,634	87,657	522	392	914	186	140	326	
Opotiki	987,208	47,267	35,187	82,454	499	370	869	176	131	307		



Regional dairy statistics

(table 3.4 continued)

Region	District	Average litres per herd	Average kg milkfat per herd	Average kg protein per herd	Average kg milk solids per herd	Average kg milkfat per effective hectare	Average kg protein per effective hectare	Average kg milk solids per effective hectare	Average kg milkfat per cow	Average kg protein per cow	Average kg milk solids per cow
Central Plateau	Taupo	2,190,354	105,502	78,862	184,363	469	348	817	175	130	305
	Rotorua	1,411,212	67,621	50,224	117,845	507	376	883	186	138	325
Western Uplands	Waitomo	1,165,718	57,436	42,748	100,184	440	327	766	166	123	289
	Ruapehu	1,250,949	58,469	44,685	103,154	429	331	760	180	139	318
East Coast	Gisborne	1,160,486	48,740	40,385	89,125	471	390	862	147	122	270
	Wairoa	1,054,817	44,302	36,708	81,010	486	403	889	200	166	366
Hawkes Bay	Napier/Hastings	2,471,271	116,736	89,490	206,225	458	351	809	171	131	302
	Central Hawkes Bay	1,940,408	93,526	71,671	165,197	514	390	904	181	137	318
Taranaki	New Plymouth	784,456	40,905	29,962	70,867	492	360	851	183	134	317
	Stratford	784,195	40,031	29,932	69,963	499	373	871	190	143	333
	South Taranaki	933,855	49,385	36,384	85,769	583	428	1,011	196	145	341
Wellington	Wanganui	1,378,446	63,111	48,988	112,099	512	396	908	195	151	346
	Rangitikei	1,297,734	63,389	48,041	111,430	521	394	916	188	142	330
	Manawatu	1,195,923	57,209	43,760	100,969	516	395	911	193	148	341
	Palmerston North City	1,475,138	71,183	53,945	125,128	556	420	977	199	151	350
	Horowhenua	1,193,011	55,754	43,097	98,851	510	393	902	191	147	338
	Kapiti Coast	1,040,347	47,337	36,904	84,241	466	364	831	188	147	335
	Upper Hutt City	592,326	27,654	21,291	48,945	360	277	637	192	147	339
Wairarapa	Tararua	1,043,342	52,941	39,215	92,156	537	397	934	197	146	342
	Masterton	1,516,557	72,397	55,506	127,903	558	426	984	201	153	354
	Carterton	1,124,064	54,574	41,368	95,942	515	390	905	188	142	330
	South Wairarapa	1,353,571	66,679	50,448	117,128	514	387	901	185	140	325
North Island		990,783	48,870	36,360	85,230	503	373	876	180	134	314
Nelson/Marlborough	Marlborough	917,244	45,365	33,836	79,201	504	374	878	188	140	329
	Kaikoura	1,300,521	64,125	47,566	111,691	526	393	920	193	144	338
	Tasman/Nelson City	1,093,139	55,305	40,723	96,028	513	378	891	192	142	333
West Coast	Buller	1,115,554	57,065	41,642	98,707	440	318	758	194	140	334
	Grey	1,295,439	65,937	48,629	114,567	399	293	692	187	137	323
	Westland	930,544	49,080	35,295	84,375	364	261	625	184	132	316
North Canterbury	Hurunui	2,710,058	130,636	99,568	230,204	607	462	1,069	209	159	368
	Waimakariri	1,937,631	89,468	69,978	159,446	593	465	1,058	221	174	395
	Christchurch City	1,607,322	74,908	57,755	132,663	573	445	1,018	192	149	340
	Banks Peninsula	489,095	22,493	17,198	39,690	325	249	574	169	129	298
	Selwyn	2,433,367	114,863	89,191	204,053	626	488	1,114	212	165	377
Ashburton	2,916,396	141,759	108,924	250,683	660	507	1,167	209	160	370	
South Canterbury	Timaru/MacKenzie	2,395,123	114,087	88,457	202,544	645	500	1,145	210	164	374
	Waimate	3,033,837	145,919	112,621	258,540	619	479	1,097	201	156	357
Otago	Waitaki/Central Otago	2,488,985	118,044	91,590	209,634	599	465	1,064	207	160	367
	Dunedin City	1,221,939	56,075	43,851	99,925	507	397	904	202	158	360
	Clutha	1,977,361	93,666	73,149	166,814	544	425	969	200	157	357
Southland	Gore	1,904,085	90,814	70,795	161,609	531	414	945	194	152	346
	Invercargill	2,021,587	95,496	75,414	170,909	535	422	956	210	166	376
	Southland	1,961,000	94,662	73,866	168,527	545	425	970	205	160	365
South Island		1,851,768	89,531	68,815	158,346	540	413	953	201	154	355
New Zealand		1,144,937	56,150	42,171	98,321	509	380	889	184	138	322

Note: Districts with fewer than five herds have been added to a neighbouring district to preserve anonymity



4. Herd improvement

A. Use of herd testing

Herd testing enables farmers to collect information about individual cows in their herds. The information gained from herd testing is vital for effective herd management and decision making. Farmers are able to benchmark animal performance within herd, within region, and nationally.

Farmers had the choice of two herd testing service providers in 2003/04 (Ambreed and Livestock Improvement) and were able to choose the frequency of testing.

Herd testing involves the collection of individual milk samples from every milking animal in the herd. A full herd test will provide information on milk volumes, milkfat and protein yields, and somatic cell counts. However, herd testing may also be limited to specific purposes such as measuring milk volumes or somatic cell counts.

Information from herd testing cannot be gained in any other way. Herd test information identifies low producing cows (for culling or drying off), high producers (for breeding), and mastitis animals (for therapy or culling). Herd testing also provides an overall picture of the production of the herd, and enables the mastitis status to be monitored.

The regions in Chapter 4 refer to areas used by Livestock Improvement Corporation (LIC). The reader is referred to Appendix 1 for a list of districts included in each region.

- **77% of herds undertake herd testing in 2003/04**

The percentage of total herds using herd testing decreased slightly to 76.6% in 2003/04 (Table 4.1). This figure is down 10.6% from the highest percentage of herd testing set in 1996/97. Although there are a record number of cows (3.85 million), fewer were tested (2.84 million) compared with last season (2.85 million). The percentage of total cows tested (73.8%) continues to decline steadily from a peak of 89.6% reached in 1996/97.

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Table 4.1 **Trend in the use of herd testing services for the last 20 years**

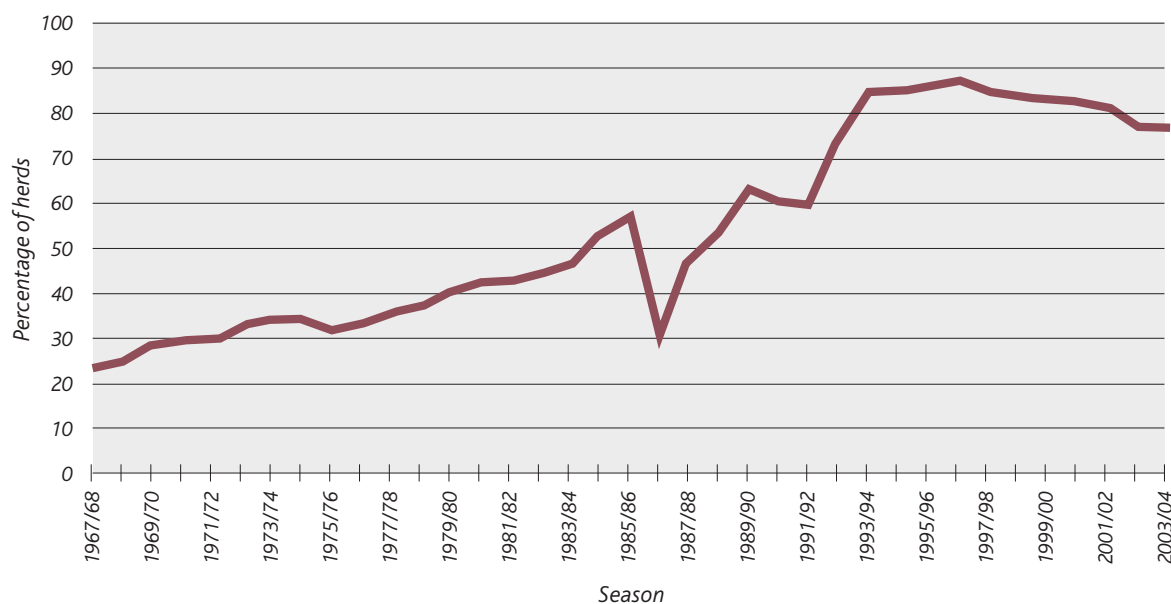
Season	Number of herds	% of total herds	Number of cows (000)	% of total cows
1983/84	7,430	46.6	1,092	49.4
1984/85	8,445	53.2	1,294	56.7
1985/86	9,026	57.3	1,484	63.9
1986/87	4,555	29.7	753	33.0
1987/88	6,930	46.8	1,175	52.5
1988/89	7,932	53.8	1,341	59.1
1989/90	9,213	63.1	1,604	69.3
1990/91	8,918	60.7	1,566	65.2
1991/92	8,661	59.9	1,611	66.1
1992/93	10,843	75.0	2,039	78.3
1993/94	12,372	84.8	2,377	86.9
1994/95	12,446	85.0	2,474	87.4
1995/96	12,620	85.6	2,592	88.3
1996/97	12,851	87.2	2,746	89.6
1997/98	12,510	85.3	2,826	87.7
1998/99	12,059	84.0	2,819	85.7
1999/00	11,521	83.1	2,806	85.8
2000/01	11,472	82.6	2,942	84.4
2001/02	11,113	81.4	2,974	80.5
2002/03	10,113	77.0	2,855	76.3
2003/04	9,772	76.6	2,842	73.8



Herd improvement – Use of herd testing

The trend in the percentage of total herds using herd testing continues to decrease from the peak reached in the 1996/97 season (Graph 4.1).

Graph 4.1 *Trend in the percentage of herds testing since 1967/68*



The regional uptake of herd testing services in 2003/04 is shown in Table 4.2, where the number of cows tested refers to all cows tested at least once in the season. Taranaki and Bay of Plenty/East Coast regions had the highest percentage of herds using herd testing with 81.2% and 80.0% respectively. Taranaki at 81.7% reported the highest percentage of cows herd tested.

Table 4.2 *Use of herd testing by LIC region in 2003/04*

Livestock Improvement Region	Herds tested	Total herds	% of total herds	Cows tested	Total cows	% of total cows
Northland	1,046	1,435	72.9	247,933	339,681	73.0
Auckland	3,790	5,012	75.6	1,025,709	1,409,165	72.8
Bay of Plenty/East Coast	549	686	80.0	149,336	194,382	76.8
Taranaki	1,694	2,086	81.2	404,753	495,285	81.7
Wellington/Hawkes Bay	928	1,249	74.3	271,437	387,450	70.1
South Island	1,765	2,283	77.3	742,552	1,025,339	72.4
New Zealand	9,772	12,751	76.6	2,841,720	3,851,302	73.8

Note: Table includes figures from both herd test providers



B. Herd test averages

The lactation yield figures in this section are for cows herd tested. Season and breed averages (parts i and iii) are calculated on lactation yields for herds tested four or more times during the season. Monthly averages (part ii) are calculated on lactation yields for herds tested at least once during the season, and only cows that lactated for one hundred days or more were included in herd test averages. In comparison, the average milksolids figures given in Chapters 2 and 3 (national and regional dairy statistics respectively) are based on all herds supplying a dairy company, regardless of whether herd testing was used, and represent the average production per cow as supplied to the dairy company. Therefore, production figures reported using each of these methods will differ.

Days in milk (herd testing) information is the number of days from the start of lactation to the calculated end of lactation. The start of lactation is four days from calving (with a maximum of 60 days between the estimated start of lactation and the first herd test). The end of lactation is the last herd test date plus 15 days. The inclusion of herds with fewer than four tests reduces the average lactation length. Therefore, the number of days in milk does not necessarily reflect the average lactation length of dairy cows.

The days in milk (production) figure is the number of days from the estimated start of lactation to the estimated end of lactation (reported since 1997/98). The results are derived from seasonal supplier tanker pick-up information adjusted for calving spread. The days in milk (production) methodology provides a more accurate measure of the average lactation length of dairy cows than days in milk (herd testing).

i) Season averages

- **South Island has highest herd test production (kg)**
- **Taranaki has the highest milkfat, protein and milksolids percentages**

Average per cow statistics for each Livestock Improvement Corporation (LIC) region is summarised in Table 4.3. The days in milk derived from tanker pick-up dates (production) more accurately reflects the lactation length compared with the days in milk derived from herd tests and calving dates (herd testing).

The South Island recorded the highest per cow milk volume (4,378 litres), milkfat (204 kg) and protein (161 kg) of cows herd tested. Taranaki recorded the highest percentages for milkfat (5.17%), protein (3.85%) and milksolids (9.00%).

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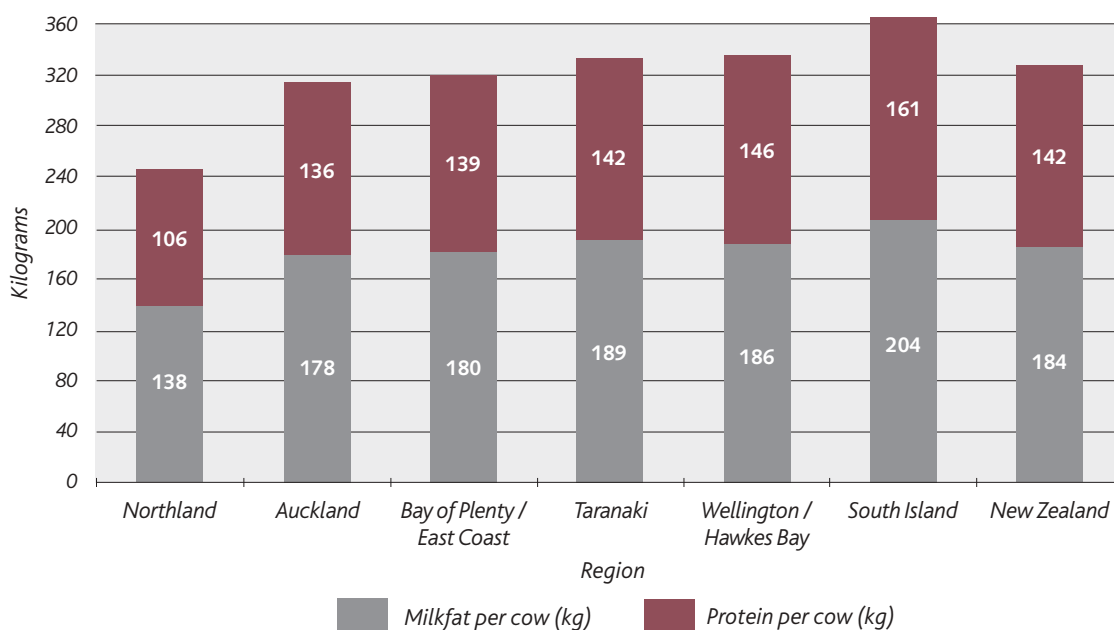
Table 4.3 **Season herd test averages per cow by LIC region in 2003/04**

Livestock Improvement Region	Milk (litres)	Milkfat (kg)	Milkfat (%)	Protein (kg)	Protein (%)	Milksolids (kg)	Milksolids (%)	Days in milk (herd testing)	Days in milk (production)	Somatic cell count (000 cells/millilitre)
Northland	2,987	138	4.58	106	3.48	244	8.17	211	263	260
Auckland	3,746	178	4.75	136	3.60	314	8.38	224	264	212
Bay of Plenty / East Coast	3,927	180	4.61	139	3.55	319	8.12	224	258	238
Taranaki	3,677	189	5.17	142	3.85	331	9.00	229	266	224
Wellington / Hawkes Bay	4,015	186	4.63	146	3.61	332	8.27	225	271	227
South Island	4,378	204	4.65	161	3.66	365	8.34	226	265	225
New Zealand	3,871	184	4.75	142	3.64	326	8.42	224	265	220

The 2003/04 milkfat and protein lactation regional averages of herd tested cows (Graph 4.2) shows some variability in values between all regions, with milkfat production ranging from 138 (Northland) to 204 kg per cow (South Island) and protein production from 106 (Northland) to 161 kg per cow (South Island).



Graph 4.2 Average milkfat and protein production per cow in 2003/04



• Increase in production per cow (kg) for 2003/04

The last twenty years has seen a general trend of increasing production in both milk volume and milksolids. However, in individual years this trend can be masked by other factors, in particular, weather conditions. The 1998/99 season shows a decrease in production per cow, the lowest in more than 10 years (Table 4.4).

The sharp decrease in the average somatic cell count per millilitre of milk from 1993/94 onwards compared with the seasons prior to 1993/94, as shown in Table 4.4, is due to a number of factors, including industry pressure for improved milk quality and farm management practice.

Table 4.4 Trend in the national herd test averages for the last 20 years

Season	Milk (litres)	Milkfat (kg)	Milkfat (%)	Protein (kg)	Protein (%)	Milksolids (kg)	Milksolids (%)	Days in milk (herd testing)	Days in milk (production)	Somatic cell count (000 cells/millilitre)
1983/84	3,451	165	4.78	–	–	–	–	–	–	–
1984/85	3,416	162	4.74	–	–	–	–	–	–	–
1985/86	3,424	161	4.78	–	–	–	–	247	–	–
1986/87	3,046	143	4.79	–	–	–	–	230	–	–
1987/88	3,300	156	4.81	–	–	–	–	235	–	–
1988/89	3,197	149	4.67	115	3.60	264	8.26	237	–	265
1989/90	3,221	152	4.72	117	3.66	269	8.35	235	–	358
1990/91	3,190	152	4.81	116	3.65	268	8.40	222	–	298
1991/92	3,361	162	4.83	124	3.70	286	8.51	226	–	282
1992/93	3,298	157	4.77	121	3.65	278	8.43	221	–	280
1993/94	3,560	171	4.84	131	3.69	302	8.48	223	–	216
1994/95	3,253	154	4.77	118	3.64	272	8.36	208	–	206
1995/96	3,501	164	4.72	126	3.60	290	8.28	224	–	206
1996/97	3,641	173	4.78	133	3.66	306	8.40	223	–	197
1997/98	3,373	158	4.67	119	3.52	277	8.21	209	266	195
1998/99	3,189	147	4.51	113	3.44	260	8.15	208	266	200
1999/00	3,601	169	4.69	130	3.58	299	8.30	221	263	193
2000/01	3,706	173	4.68	134	3.59	307	8.28	224	268	196
2001/02	3,791	176	4.64	138	3.61	314	8.28	227	268 ^a	210
2002/03	3,736	175	4.68	138	3.66	313	8.38	219	–	213
2003/04	3,871	184	4.75	142	3.64	326	8.42	224	265	220

^a Average excludes Northland, Taranaki and Wellington/Hawkes Bay



ii) Monthly averages

• Highest average production per cow per day occurred in October

The seasonal average figures presented in Table 4.5 are calculated using national monthly herd test averages, and are therefore affected by the number of samples processed. Statistics for May, June and July are based on far fewer cows than the statistics for other months, as only a few herds (generally winter milk herds) test in these months. Differences in climate between regions, which in turn can affect the mating period, available feed and cow condition, are illustrated by differing months of peak production.

Before September 1998, monthly herd test averages included all herds scheduled for four or more tests during the season. After this time all cows herd tested in each month were included, provided they were tested once or more during the season (Table 4.5).

Table 4.5 Monthly herd test averages by LIC region in 2003/04

Average litres of milk per cow per day

Livestock Improvement Region	2003							2004					Season average
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
Northland	15.88	14.57	16.05	16.75	16.24	15.99	14.04	11.19	10.88	10.00	8.06	11.85	13.48
Auckland	16.52	17.04	19.74	20.99	20.22	18.66	17.02	15.06	13.31	12.29	10.17	11.93	16.20
BOP / East Coast	16.25	15.32	21.47	22.39	21.16	19.54	17.94	15.08	13.96	12.48	10.71	11.59	16.84
Taranaki	18.28	16.79	19.09	20.18	20.13	18.07	16.66	14.67	12.86	11.63	10.23	9.95	15.63
Wgtn / Hawkes Bay	15.92	16.76	19.27	21.78	21.31	20.14	18.50	16.17	14.79	13.63	12.25	12.85	17.28
South Island	17.79	18.14	19.22	23.82	24.50	22.86	21.03	17.82	16.32	15.29	12.71	12.14	18.75
New Zealand	16.45	16.79	18.93	21.03	21.40	19.37	18.23	15.25	14.18	12.72	11.25	12.01	16.69

Average kg of milkfat per cow per day

Livestock Improvement Region	2003							2004					Season average
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
Northland	0.71	0.67	0.74	0.77	0.73	0.73	0.63	0.53	0.53	0.52	0.44	0.57	0.63
Auckland	0.72	0.77	0.92	0.97	0.92	0.87	0.78	0.71	0.66	0.64	0.56	0.62	0.77
BOP / East Coast	0.70	0.68	0.95	1.00	0.94	0.87	0.79	0.69	0.67	0.63	0.57	0.54	0.78
Taranaki	0.88	0.85	0.91	0.98	0.96	0.92	0.84	0.77	0.70	0.67	0.61	0.59	0.81
Wgtn / Hawkes Bay	0.72	0.76	0.83	0.97	0.95	0.92	0.84	0.75	0.72	0.70	0.65	0.66	0.81
South Island	0.79	0.80	0.84	1.07	1.08	1.03	0.96	0.82	0.80	0.78	0.69	0.64	0.88
New Zealand	0.73	0.76	0.87	0.97	0.97	0.90	0.84	0.73	0.71	0.67	0.62	0.63	0.80

Average kg of protein per cow per day

Livestock Improvement Region	2003							2004					Season average
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
Northland	0.55	0.52	0.57	0.58	0.57	0.58	0.49	0.39	0.39	0.39	0.33	0.43	0.48
Auckland	0.57	0.59	0.70	0.75	0.71	0.68	0.60	0.54	0.49	0.48	0.42	0.46	0.59
BOP / East Coast	0.57	0.54	0.77	0.79	0.73	0.69	0.62	0.52	0.50	0.48	0.43	0.43	0.60
Taranaki	0.64	0.64	0.71	0.75	0.75	0.70	0.63	0.56	0.50	0.49	0.44	0.43	0.61
Wgtn / Hawkes Bay	0.56	0.59	0.68	0.78	0.76	0.73	0.67	0.58	0.54	0.53	0.49	0.50	0.63
South Island	0.62	0.61	0.65	0.85	0.88	0.83	0.76	0.64	0.61	0.60	0.53	0.50	0.70
New Zealand	0.57	0.58	0.67	0.75	0.77	0.71	0.66	0.55	0.53	0.50	0.47	0.48	0.62

Average somatic cell count (000 cells per millilitre)

Livestock Improvement Region	2003							2004					Season average
	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	
Northland	238	264	217	242	242	219	242	270	272	278	330	384	260
Auckland	227	251	206	179	185	163	185	202	222	230	275	296	212
BOP / East Coast	301	277	228	207	202	191	207	223	230	249	283	339	238
Taranaki	331	322	239	176	178	165	179	195	211	212	233	262	224
Wgtn / Hawkes Bay	255	226	232	200	209	193	208	232	251	242	249	276	227
South Island	236	247	260	214	206	196	196	222	218	223	257	275	225
New Zealand	244	251	218	193	197	179	194	216	227	233	262	290	220



iii) Breed averages

• *Holstein-Friesian/Jersey Crossbred cows show higher milkfat production*

Holstein-Friesian, Jersey, Holstein-Friesian/Jersey Crossbred and Ayrshire herd test statistics include cows herd tested four or more times during the season.

On average, Holstein-Friesian/Jersey Crossbred cows produced more milkfat than the other breeds listed, while Holstein-Friesian cows produced more protein and a higher volume of milk. Jerseys have the highest milkfat and protein percentages. In the Holstein-Friesian breed, seven-year-old cows produced more milk, and six-year-olds more milkfat and protein than any other age group. Six-year-olds dominated production for Jerseys and Holstein-Friesian/Jersey Crossbreds, while eight-year-olds had the highest production for Ayrshires.

A crossbred is defined as having at most 13/16 of any one breed. For example, a Holstein-Friesian/Jersey Crossbred may be 13/16 Holstein-Friesian, 2/16 Jersey and 1/16 Ayrshire.

Table 4.6 *Herd test breed averages by age of cow in 2003/04*

Holstein-Friesian

Age	Number	Days in milk	Milk (litres)	Milkfat (kg)	Protein (kg)	Milksolids (kg)	Milkfat (%)	Protein (%)	Milksolids (%)
2	208,045	224	3,382	152.2	119.3	271.4	4.54	3.53	8.07
3	169,588	221	4,052	176.8	142.8	319.6	4.40	3.53	7.93
4	141,099	219	4,433	191.1	156.0	347.1	4.35	3.53	7.87
5	129,981	219	4,551	196.5	159.7	356.2	4.35	3.52	7.87
6	113,043	219	4,562	200.8	160.9	361.7	4.43	3.54	7.97
7	96,993	218	4,587	200.4	159.7	360.0	4.40	3.49	7.89
8	79,230	217	4,415	196.6	154.7	351.3	4.48	3.51	7.99
9	56,488	214	4,250	187.1	147.5	334.6	4.43	3.48	7.91
10+	70,128	209	3,958	172.5	136.6	309.1	4.39	3.46	7.85
Total	1,064,595	219	4,167	182.7	146.2	328.9	4.42	3.52	7.94

Jersey

Age	Number	Days in milk	Milk (litres)	Milkfat (kg)	Protein (kg)	Milksolids (kg)	Milkfat (%)	Protein (%)	Milksolids (%)
2	72,770	227	2,530	145.9	101.1	247.0	5.79	4.01	9.79
3	62,188	224	2,929	169.2	119.0	288.2	5.80	4.07	9.87
4	52,470	225	3,156	184.2	130.1	314.4	5.86	4.13	9.99
5	46,256	224	3,141	185.5	130.7	316.2	5.93	4.17	10.11
6	40,965	223	3,194	186.6	132.5	319.1	5.87	4.16	10.03
7	30,552	222	3,173	182.9	130.9	313.8	5.79	4.14	9.92
8	22,833	220	3,118	179.9	128.0	307.9	5.79	4.11	9.91
9	15,989	217	3,073	174.7	125.0	299.7	5.70	4.08	9.78
10+	21,112	213	2,883	163.6	115.9	279.5	5.70	4.03	9.73
Total	365,135	223	2,974	172.5	121.7	294.1	5.82	4.10	9.91

Holstein-Friesian/Jersey crossbred

Age	Number	Days in milk	Milk (litres)	Milkfat (kg)	Protein (kg)	Milksolids (kg)	Milkfat (%)	Protein (%)	Milksolids (%)
2	149,484	226	3,119	158.3	117.0	275.3	5.12	3.76	8.88
3	118,032	224	3,692	185.0	139.6	324.6	5.06	3.79	8.85
4	93,615	223	3,963	199.6	151.2	350.8	5.08	3.83	8.91
5	78,395	222	4,011	203.1	153.2	356.4	5.12	3.84	8.96
6	70,538	223	4,065	206.0	155.6	361.5	5.11	3.84	8.95
7	43,451	220	4,105	203.2	154.0	357.2	5.00	3.77	8.77
8	32,500	219	4,018	200.2	150.6	350.8	5.02	3.76	8.79
9	24,932	216	3,897	191.0	144.2	335.2	4.94	3.72	8.65
10+	31,425	211	3,655	176.7	133.8	310.6	4.87	3.68	8.55
Total	642,372	222	3,729	187.3	140.9	328.1	5.07	3.79	8.86



Herd improvement – Herd test averages – Breed averages

Ayrshire

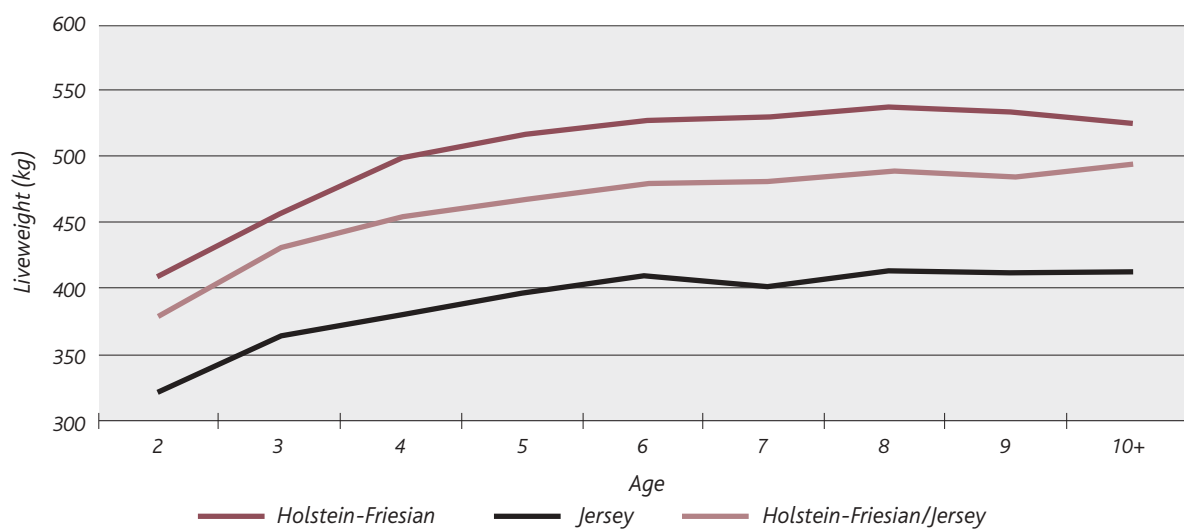
Age	Number	Days in milk	Milk (litres)	Milkfat (kg)	Protein (kg)	Milksolids (kg)	Milkfat (%)	Protein (%)	Milksolids (%)
2	4,589	229	3,068	136.6	109.3	245.9	4.47	3.56	8.03
3	3,789	226	3,556	157.6	128.0	285.6	4.45	3.60	8.05
4	3,252	227	3,893	171.6	140.2	311.8	4.43	3.61	8.04
5	2,971	226	4,057	177.3	146.3	323.5	4.39	3.61	8.00
6	2,665	222	4,059	177.8	146.0	323.8	4.40	3.60	7.99
7	2,171	225	4,077	177.8	145.5	323.3	4.37	3.57	7.94
8	1,753	224	4,116	178.0	146.3	324.3	4.35	3.56	7.90
9	1,195	219	3,954	168.7	139.9	308.6	4.28	3.54	7.82
10+	1,822	214	3,643	156.6	128.1	284.7	4.31	3.51	7.82
Total	24,207	225	3,739	163.9	133.8	297.7	4.40	3.58	7.98

Holstein-Friesians have the highest average liveweight across all ages for the breeds shown in Table 4.7. In contrast, Jerseys have the lowest average liveweight for all ages. Liveweight by age and breed is illustrated in Graph 4.3.

Table 4.7 **Liveweight by age and breed of cow in 2003/04**

Age	Holstein-Friesian		Jersey		Holstein-Friesian/Jersey	
	Average liveweight (kg)	Number of cows	Average liveweight (kg)	Number of cows	Average liveweight (kg)	Number of cows
2	411	11,120	319	3,754	378	9,111
3	457	1,120	363	521	431	1,116
4	500	835	382	365	457	774
5	516	678	396	294	467	545
6	527	564	409	292	478	489
7	532	531	401	221	482	302
8	540	492	414	150	490	287
9	535	293	413	119	485	173
10+	528	383	414	133	494	254
Total	490		378		444	

Graph 4.3 **Liveweight by age and breed of cow in 2003/04**



C. Artificial Breeding statistics

- *South Island is the only region with an increase in the number of cows to AB for 2003/04*

All artificial inseminations are recorded on the Livestock Improvement Database. Table 4.8 provides a summary of cows mated to artificial breeding (AB) for the last nine seasons. This is the second consecutive season since 1993/94 where the percentage of cows to AB is below the 80% mark (Graph 4.4). The number of yearlings to AB has decreased over the last three seasons and is now 30% lower than the peak of 115,736 in 2000/01 (Table 4.8).

Table 4.8 *Trend in Artificial Breeding use for the last 9 seasons by LIC region: cows and yearlings to AB*

Cows to AB

Livestock Improvement Region	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Northland	257,557	262,429	258,057	244,115	246,617	257,752	261,197	228,988	218,488
Auckland	1,007,497	1,065,624	1,069,038	1,066,442	1,057,618	1,096,379	1,089,655	1,030,788	1,025,071
BOP / East Coast	152,836	155,267	156,602	153,294	152,751	157,162	154,762	147,047	145,464
Taranaki	398,571	399,435	404,930	395,636	405,605	427,683	423,723	400,322	398,794
Wellington/Hawkes Bay	230,582	254,002	266,514	266,171	276,517	294,387	302,349	291,188	281,448
South Island	371,210	437,078	483,968	510,514	587,957	660,075	756,874	769,954	817,952
New Zealand	2,418,253	2,573,835	2,639,109	2,636,172	2,727,065	2,893,438	2,988,560	2,868,287	2,887,217

% Cows to AB

Livestock Improvement Region	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Northland	83.0	81.0	83.1	71.0	69.5	76.4	74.4	66.3	64.3
Auckland	81.7	86.2	82.8	84.7	79.6	92.9	78.8	74.7	72.7
BOP / East Coast	84.3	81.6	84.8	80.7	81.6	85.2	81.8	77.9	74.8
Taranaki	93.0	89.8	84.4	82.2	81.8	88.7	84.6	82.7	80.5
Wellington / Hawkes Bay	79.3	78.8	80.7	76.9	74.2	81.5	79.3	76.1	72.6
South Island	75.5	79.8	77.3	76.3	78.7	91.2	85.2	80.3	79.8
New Zealand	82.4	84.0	81.9	80.1	78.2	88.5	80.9	76.7	75.0

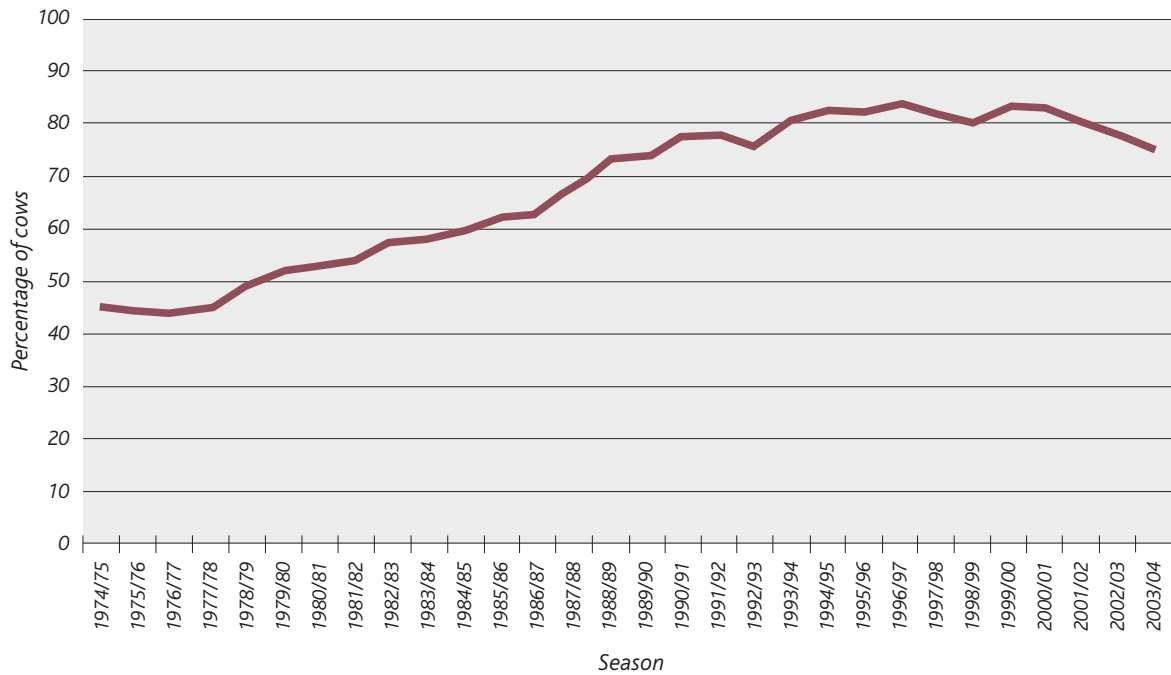
Yearlings to AB

Livestock Improvement Region	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Northland	22,034	20,613	15,966	11,188	9,825	10,437	10,942	7,982	7,765
Auckland	53,038	48,291	31,102	25,968	21,804	24,543	24,988	20,143	17,264
BOP / East Coast	17,501	15,753	10,317	7,854	7,250	8,492	8,929	6,763	4,691
Taranaki	17,864	11,909	8,428	5,748	5,700	7,698	7,528	8,220	3,703
Wellington / Hawkes Bay	15,321	14,375	9,887	6,223	6,313	7,823	7,517	5,948	5,076
South Island	48,194	54,152	35,159	34,906	41,469	56,743	55,680	47,162	39,401
New Zealand	173,952	165,093	110,859	91,887	92,361	115,736	115,584	96,218	77,900



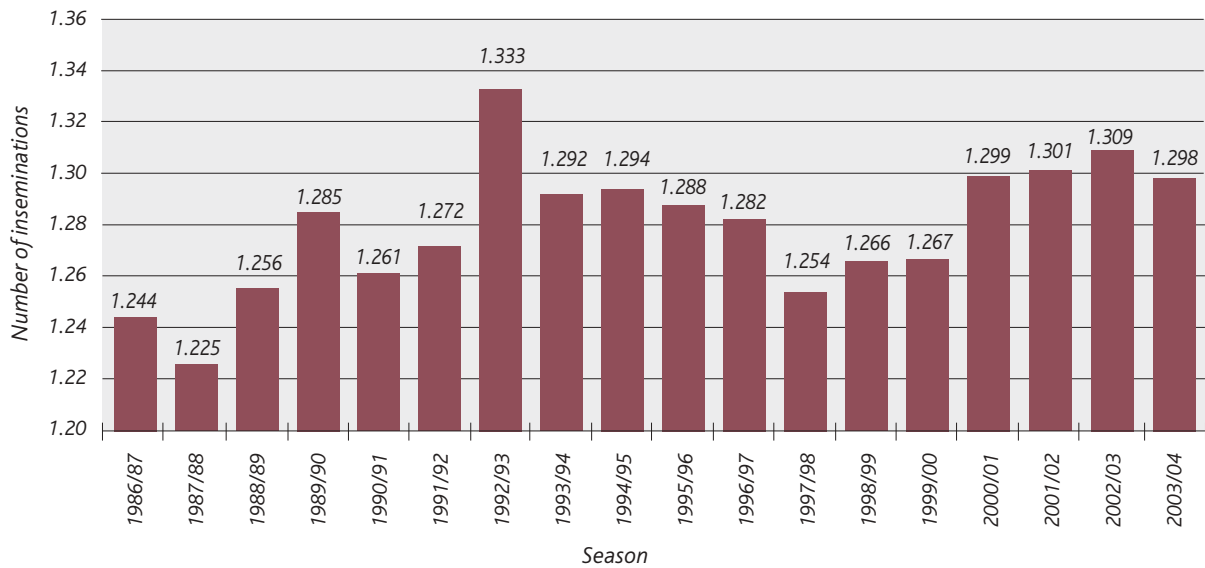
Herd improvement – Artificial breeding statistics

Graph 4.4 *Trend in the percentage of cows to Artificial Breeding since 1974/75*



In 2003/04 the average number of inseminations per cow (1.30) as recorded on the Livestock Improvement Database, was down slightly on the previous season (Graph 4.5).

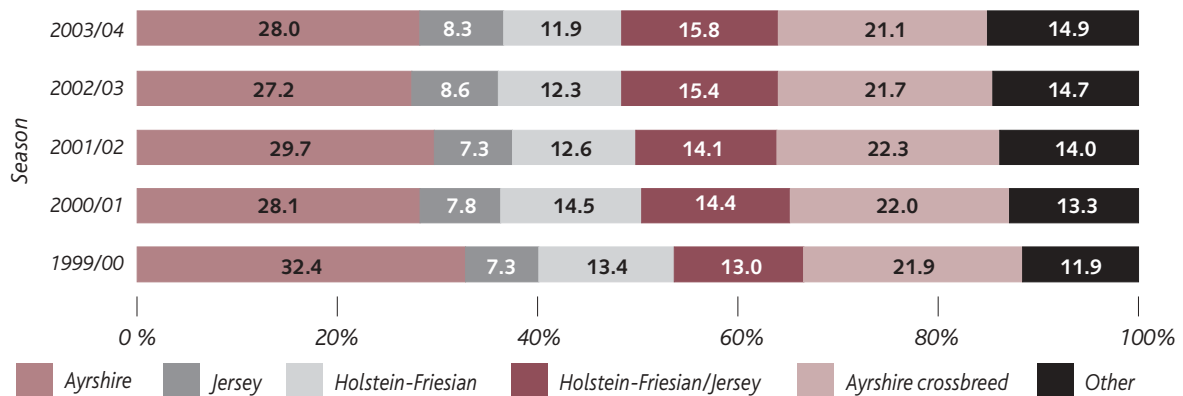
Graph 4.5 *Average number of inseminations per cow since 1986/87*



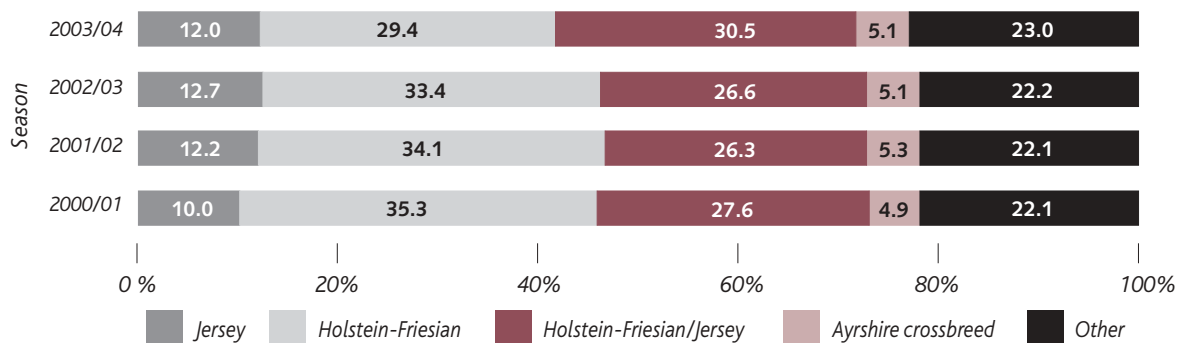
Herd improvement – Artificial breeding statistics

The use of Ayrshire, Holstein-Friesian, and Jersey semen over different cow breeds for the past five seasons is shown in the graphs below. The use of crossbred semen is now included along with the other breeds (Graph 4.7). Ayrshire semen use over Ayrshire cows is 28.0% (Graph 4.6). Crossbred semen is used predominantly over Friesian/Jersey crosses followed closely by Friesian cows (Graph 4.7). The trend in the use of Jersey semen over other breeds remains similar to previous seasons (Graph 4.8), with increasing use over Friesian/Jersey cows and decreasing use over Jerseys and Holstein-Friesians. The percentage of Holstein-Friesian semen over Holstein-Friesian cows continues to decrease (Graph 4.9).

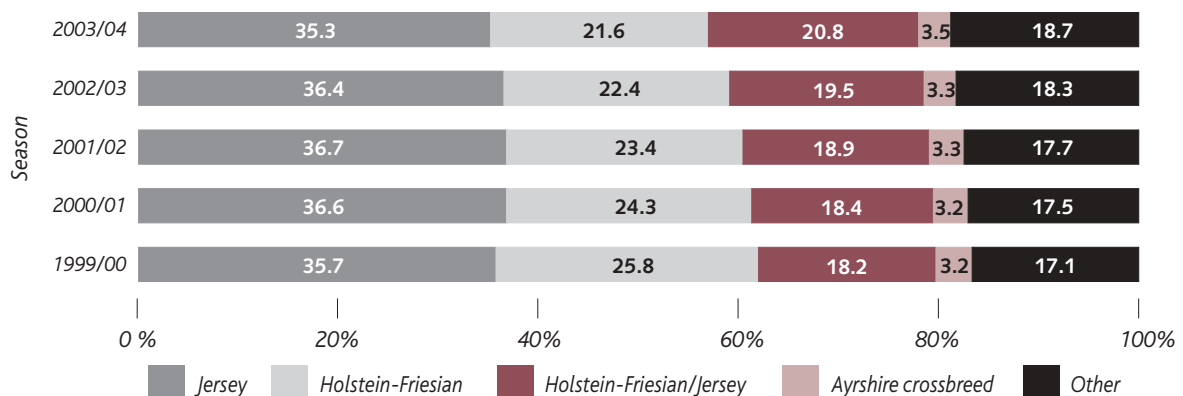
Graph 4.6 Ayrshire semen usage (%) over cow breed for the last five seasons



Graph 4.7 Crossbred semen usage (%) over cow breed since 2000/01

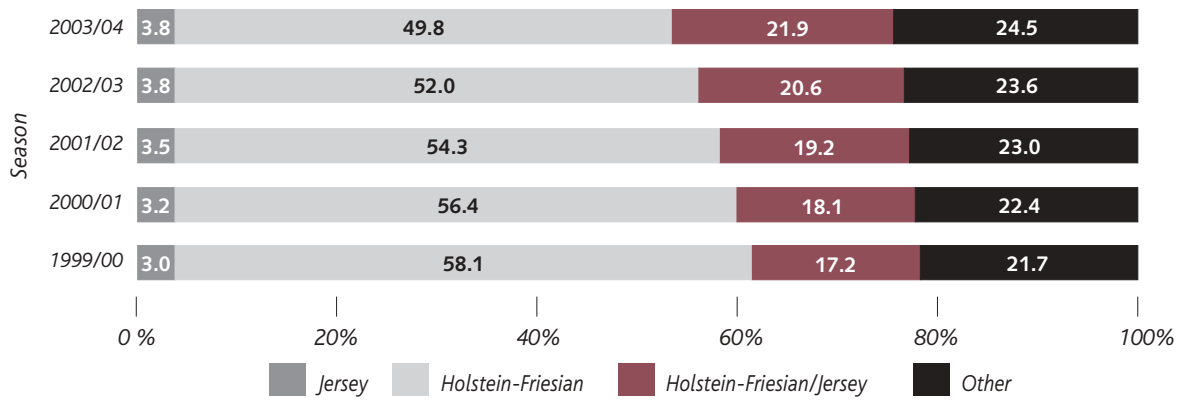


Graph 4.8 Jersey semen usage (%) over cow breed for the last five seasons



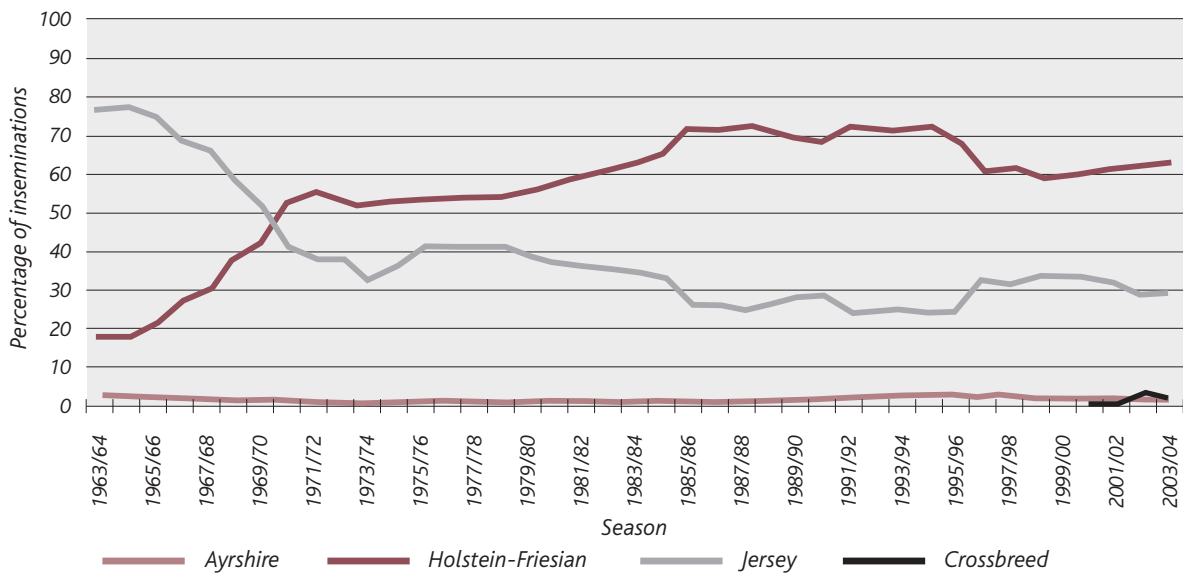
Herd improvement – Artificial breeding statistics

Graph 4.9 *Holstein-Friesian semen usage (%) over cow breed for the last five seasons*



The percentage of inseminations for each major breed (Holstein-Friesian, Jersey and Ayrshire) as recorded on the Livestock Improvement Database is shown in Graph 4.10. The percentage of inseminations for the three breeds is similar to that of the previous season. The percentage of inseminations for Crossbreed (shown for the last three seasons) dropped from 3.5% in 2002/03 to 2.3% for the 2003/04 season.

Graph 4.10 *Trend in the percentage of inseminations of each major breed for the last 40 seasons*



D. Animal Evaluation

The genetic merit of New Zealand dairy cows and sires is estimated using statistical methods which allow simultaneous evaluation of cows and sires of all breeds, using all recorded relationships. The structure of the national herd reveals large numbers of crossbred cows, and large numbers of herds with mixed breeds. The national evaluation system is designed to compare animals irrespective of breed, both nationally and within herd, to assist farmers to select the most profitable animals for the future.

animal
evaluation



Two types of evaluation are calculated for New Zealand dairy animals:

- Trait evaluations** are estimates of an animal's genetic merit (*Breeding Values*), lifetime productive ability (*Production Values*) and current season productive ability (*Lactation Values*) for individual traits, including milkfat, protein, volume, liveweight, fertility and residual survival.
- Economic evaluations** combine an animal's individual trait evaluations to estimate its comparative ability to convert feed into profit, through breeding replacements (*Breeding Worth*), lifetime production (*Production Worth*) and current season production (*Lactation Worth*).

For each economic index, Economic Values are calculated for the relevant traits. For Breeding Worth, the Economic Values represent the net income per unit of feed from breeding replacements with a one unit genetic improvement in the trait. For Production Worth, the Economic Values represent the net income per unit of feed from milking cows with a one unit improved productive ability in the trait. In each case the base unit of feed is 4.5 tonnes of dry matter in average quality pasture.

The profit-related traits are combined into a single economic index. For example:

$$\begin{aligned}
 \text{Breeding Worth} &= \text{Milkfat BV} && \times && \$\text{EV} && + \\
 &\text{Protein BV} && \times && \$\text{EV} && + \\
 &\text{Milk BV} && \times && \$\text{EV} && + \\
 &\text{Liveweight BV} && \times && \$\text{EV} && + \\
 &\text{Fertility BV} && \times && \$\text{EV} && + \\
 &\text{Residual Survival BV} && \times && \$\text{EV} &&
 \end{aligned}$$

where BV = Breeding Value for each trait

\$EV = economic value for each trait for breeding replacements

Animal Evaluation ranks animals in terms of their expected profit per unit of feed eaten. Breeding Worth (BW) and Production Worth (PW) are based on future price predictions for milk components, while Lactation Worth (LW) is based on predicted end of season prices. The economic values for 2004 are presented below (Table 4.9). The economic values are reviewed annually and therefore may change from year to year.

Table 4.9 *Economic values used from 14 February 2004*

	Milkfat (\$/kg)	Protein (\$/kg)	Milk (\$/kg)	Liveweight (\$/kg)	Fertility (%)	Residual Survival (\$/day)
Breeding Worth	0.902	6.895	-0.078	-0.915	1.682	0.032
Production Worth	1.101	5.834	-0.069	-0.856	–	–
Lactation Worth	1.275	6.299	-0.071	-0.973	–	–

The information for all Animal Evaluation statistics was sourced from cows and sires recorded on the Livestock Improvement National Database as at 15 May 2004.



Herd improvement – Animal evaluation

Table 4.10 shows the average Breeding Values (BV) and BW by breed, of all bulls born in 1999 first proven in the 2003/04 season with a BW Reliability of 75% or greater. Reliability of BW is reported on a scale from 0% to 99%. 0% is the case where there are no performance records for any related animal used in the bull's evaluation. 99% is the case where the bull has a very large number of performance-recorded daughters.

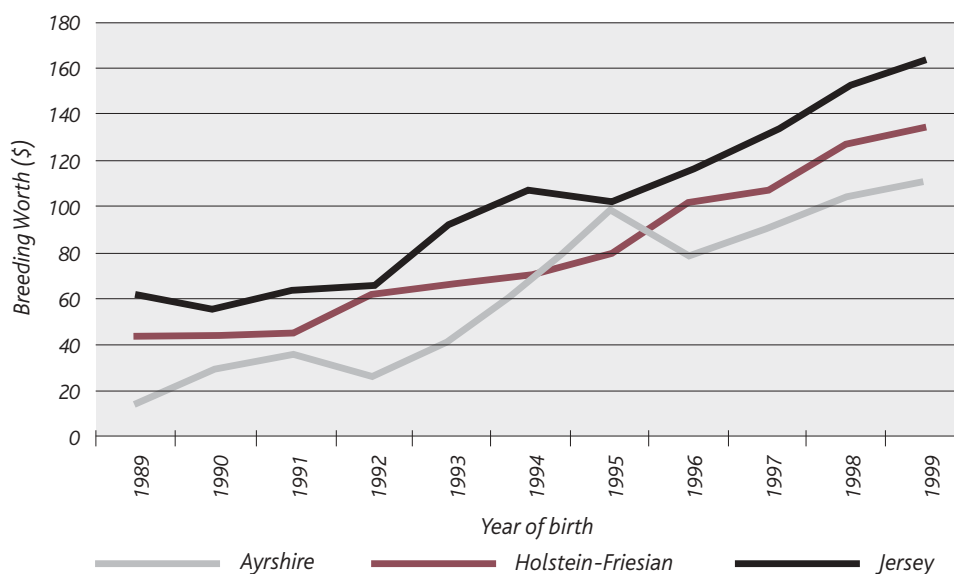
Table 4.10 Average Breeding Values and Breeding Worth of 1999 born bulls (reliability of 75% or greater)

Breed	Milkfat BV	Protein BV	Milk Volume BV	Liveweight BV	Fertility BV	Residual Survival BV	BW	Number of Bulls
Ayrshire	25.7	27.5	849	29.0	-5.3	-26	110.5	12
Holstein Friesian	35.0	38.8	1125	73.4	-2.4	-160	134.6	187
Jersey	32.5	16.3	113	-32.2	1.2	-17	164.0	133

(Evaluation Date: 15 May 2004)

The genetic trend of proven dairy bulls is shown in Graph 4.11. Bulls born in 1999 are first proven in the 2003/04 season.

Graph 4.11 Genetic trend of proven dairy bulls by year of birth (reliability of 75% or greater)



(Evaluation date: 15 May 2004)

Young bulls are initially selected for use in Artificial Breeding based on the genetic merit of their sire and dam. These young sires are then progeny tested to estimate their Breeding Worth more accurately via the performance of their daughters. Each year some progeny tested bulls are returned to service for use as proven sires.

Table 4.11 shows the number of sires, by birth year and breed, for which the Reliability of the BW was at least 75%. The information in this table is updated every year for all age groups to include older bulls that have now been proven in New Zealand.

Table 4.11 Number of Sires by birth year and breed (reliability of BW 75% or greater, includes overseas bulls)

Year of Birth	Number of Sires	Holstein-Friesian	Jersey	Ayrshire	Other Breeds
1989	380	225	117	20	18
1990	369	221	108	29	11
1991	415	266	104	29	16
1992	419	260	120	29	10
1993	403	241	120	34	8
1994	425	253	130	37	5
1995	452	272	133	38	9
1996	393	219	140	29	5
1997	397	244	123	24	6
1998	380	219	140	20	1
1999	333	187	133	12	1

(Evaluation date: 15 May 2004)



Herd improvement – Animal evaluation

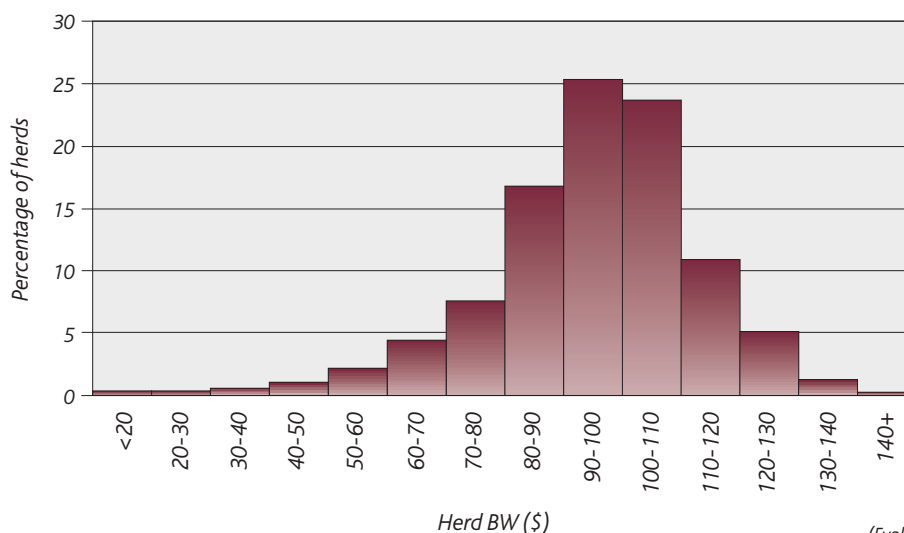
The Breeding Worth for **herds** presented below (Table 4.12 and Graph 4.12) is based on cows of the users of the Livestock Improvement herd testing service, in herds with at least 80 cows, and signed up for herd testing in the 2003/04 season. Table 4.12 shows that 50% of these herds had a BW of 98 or above and 25% of these herds had a BW of 108 or above.

Table 4.12 Herd Breeding Worth in 2003/04

	Median	Top 5%	Top 10%	Top 25%	Bottom 25%	Bottom 10%	Bottom 5%
Herd BW	98	> 123	> 117	> 108	< 86	< 73	< 64

(Evaluation date: 15 May 2004)

Graph 4.12 Distribution of Herd Breeding Worth in 2003/04



(Evaluation date: 15 May 2004)

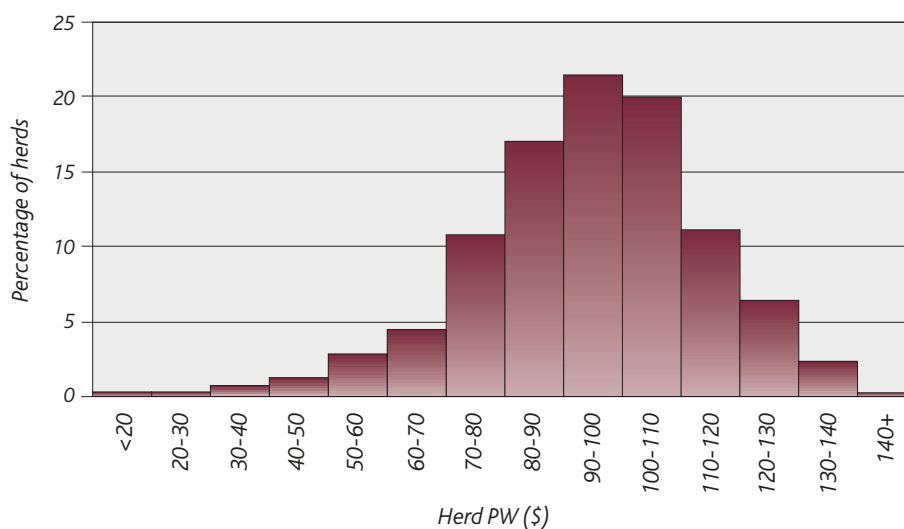
The Production Worth (PW) for **herds** presented below (Table 4.13 and Graph 4.13) is based on cows of the users of the Livestock Improvement herd testing service, in herds with at least 80 cows, and signed up for herd testing in the 2003/04 season. Table 4.13 shows that 50% of these herds had a PW of 97 or above and 25% of these herds had a PW of 110 or above.

Table 4.13 Herd Production Worth in 2003/04

	Median	Top 5%	Top 10%	Top 25%	Bottom 25%	Bottom 10%	Bottom 5%
Herd BW	97	> 127	> 120	> 110	< 84	< 71	< 61

(Evaluation date: 15 May 2004)

Graph 4.13 Distribution of Herd Production Worth in 2003/04



(Evaluation date: 15 May 2004)



Herd improvement – Animal evaluation

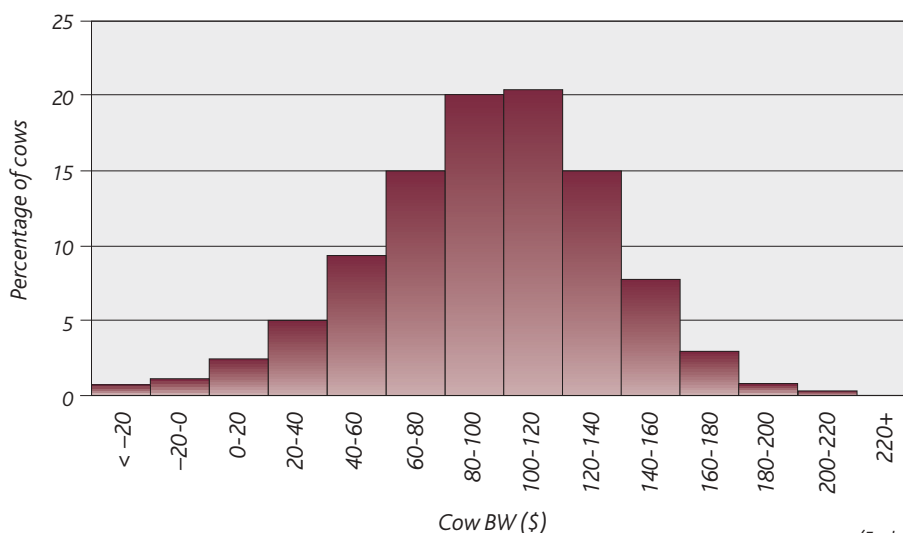
The Breeding Worth (BW) for **cows** presented below (Table 4.14 and Graph 4.14) is based on all cows of the users of the Livestock Improvement herd testing service, in herds with at least 80 cows, and signed up for herd testing in the 2003/04 season. Table 4.14 shows that 50% of these cows had a BW of 98 or above and that 25% of these cows had a BW of 123 or above.

Table 4.14 Cow Breeding Worth in 2003/04

	Median	Top 5%	Top 10%	Top 25%	Bottom 25%	Bottom 10%	Bottom 5%
Cow BW	98	> 157	> 144	> 123	< 72	< 45	< 27

(Evaluation date: 15 May 2004)

Graph 4.14 Distribution of Cow Breeding Worth in 2003/04



(Evaluation date: 15 May 2004)

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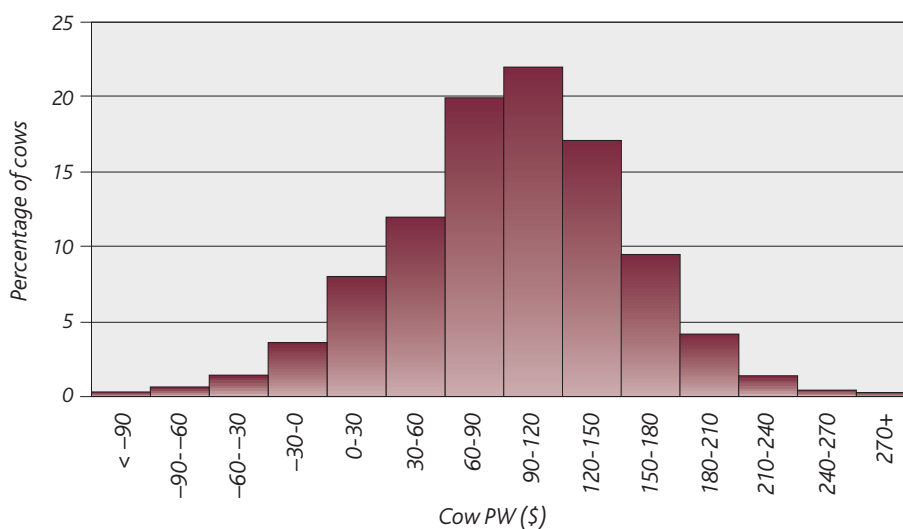
The Production Worth (PW) for **cows** presented below (Table 4.15 and Graph 4.15) is based on cows of the users of the Livestock Improvement herd testing service, in herds with at least 80 cows, and signed up for herd testing in the 2003/04 season. Table 4.15 shows that 50% of these cows had a PW of 97 or above and that 25% of these cows had a PW of 134 or above.

Table 4.15 Cow Production Worth in 2003/04

	Median	Top 5%	Top 10%	Top 25%	Bottom 25%	Bottom 10%	Bottom 5%
Cow BW	97	> 188	> 167	> 134	< 59	< 23	< 0

(Evaluation date: 15 May 2004)

Graph 4.15 Distribution of Cow Production Worth in 2003/04

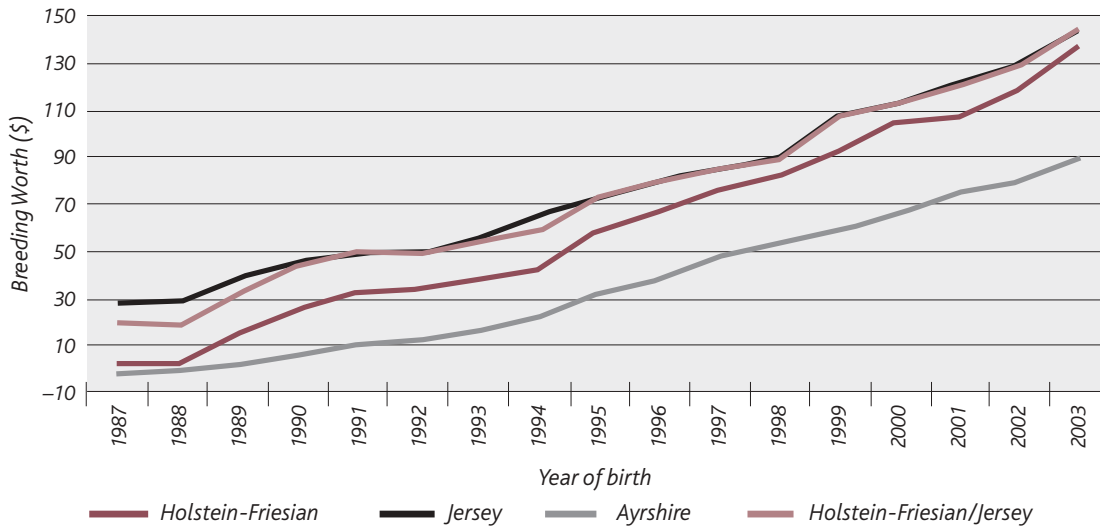


(Evaluation date: 15 May 2004)



The genetic trend for cows is based on all cows (alive or dead) recorded on the Livestock Improvement Database in the 2003/04 season. Also included are the estimated BW and PW for replacement stock (2002 and 2003 born animals). All evaluations can be compared across breeds. The genetic trend for BW by breed is presented in Graph 4.16. The Breeding Worth for all breeds has increased over time.

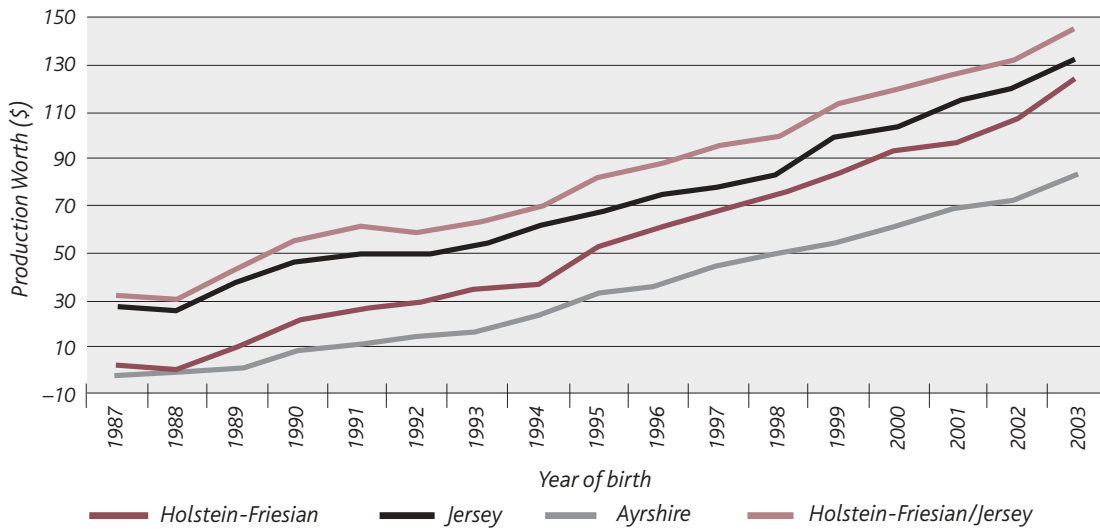
Graph 4.16 Trend in Breeding Worth for all cows in 2003/04



(Evaluation date: 15 May 2004)

The trend for PW by breed is presented in Graph 4.17. Holstein-Friesian/Jersey crossbreeds have maintained a higher PW over other breeds, caused by the effects of heterosis (hybrid vigour) in the crossbreeds.

Graph 4.17 Trend in Production Worth for all cows in 2003/4



(Evaluation date: 15 May 2004)



Herd improvement – Animal evaluation

Table 4.16 shows the average BVs and BW by breed, of all 2001 born cows. The Jersey cows had the highest average BW at 121.4. The Holstein-Friesian cows had the highest milkfat, protein, and milk volume BVs. All evaluations are comparable across breeds.

Table 4.16 **Average Breeding Worth and Breeding Value of all cows by breed born in 2001**

Breed	BW \$	Milkfat BV (kg)	Protein BV (kg)	Milk Volume BV (l)	Liveweight BV (kg)	Fertility BV (%)	Longevity BV (days) ^a	Cow Numbers
Holstein-Friesian	106.3	30.9	30.2	893	62.3	-0.4	-73	445,016
Jersey	121.4	20.8	8.9	-22	-41.5	1.0	-12	135,629
Ayrshire	74.5	12.2	17.3	521	12.2	-2.9	-34	10,040
Holstein-Friesian / Jersey	118.9	27.3	20.7	468	11.9	0.4	-35	284,884
Guernsey	-19.7	-2.3	2.3	70	22.5	0.5	-264	160
Milking Shorthorn	11.9	-1.5	8.4	245	23.6	-1.4	-40	929
Brown Swiss	-11.1	-2.4	10.1	288	48.1	-5.1	-112	138
Other	87.6	19.3	18.9	505	18.6	-0.9	-44	31,491
Weighted Average	111.4	27.6	23.5	605	28.9	0.0	-51	908,287

(Evaluation date: 15 May 2004)

Survivability is measured by the percentage of cows that have a lactation recorded for consecutive years. The 2003/04 season 2-3 years figure is the percentage of cows that were milking as two-year-olds in the 2002/03 season and are now milking as three-year-olds in the 2003/04 season. Table 4.17 shows that for the 2003/04 season the highest percentage of survival is in animals ageing from 3-4 years (86.9%), followed by animals ageing from 4-5 years (86.0%).

Table 4.17 **Survivability percentages since 1996/97**

Season	Percentage (%) of age group surviving to next lactation						
	2-3 years	3-4 years	4-5 years	5-6 years	6-7 years	7-8 years	8-9 years
1996/97	84.9	85.1	84.8	81.6	78.2	74.2	69.0
1997/98	85.9	86.7	85.6	81.9	77.7	73.9	68.3
1998/99	84.5	86.1	85.8	83.0	80.0	75.5	70.5
1999/00	84.1	86.2	85.8	82.8	80.7	76.3	70.8
2000/01	85.3	86.7	86.5	83.2	80.1	76.5	71.7
2001/02	85.6	88.4	86.8	84.3	80.8	77.1	73.5
2002/03	85.7	85.9	86.6	83.8	80.8	76.0	71.2
2003/04	85.2	86.9	86.0	83.0	78.7	74.8	69.4



5. General statistics

A. Prices received by dairy farmers

i) Milksolids

Up until the end of the 2000/01 season, dairy farmers received payment from the New Zealand Dairy Board through a system of advance and final payouts via dairy companies. Seasonal supply dairy companies passed on the Dairy Board advance payout to its suppliers in addition to a margin based on dairy company efficiency, product mix and investment policies; together known as the total payout.

The introduction of the *Dairy Industry Restructuring Act 2001* opened the way for New Zealand's largest dairy companies, Kiwi Co-operative Dairy Company (Kiwi) and New Zealand Dairy Group (NZDG) to merge with the Dairy Board to form Fonterra. Further, the Act allowed the smaller dairy companies, such as Tatua and Westland to become separate co-operatives. Consequently, the historic payment system became redundant. Tatua and Westland have now established commercial arrangements for sale of dairy products.

Payments to seasonal supply farmers are still based on the "A+B-C" system, which incorporates payments for milkfat (A) and protein (B) with penalties for milk volume (C). The payment system for suppliers to town supply dairy companies varies between companies. Some town supply payment systems are based on the milk volume only, whereas other payment systems are similar to seasonal supply payment systems, which incorporate components of milkfat, protein and volume.



General statistics – Prices received by dairy farmers – Milksolids

- Average dairy company payout was \$4.25
- 14% increase for inflation adjusted payout

The average dairy company total payout (per kilogram of milksolids) received by dairy farmers from seasonal supply dairy companies is shown in Table 5.1. The average payout is given in both nominal and inflation adjusted dollars using the Consumer's Price Index.

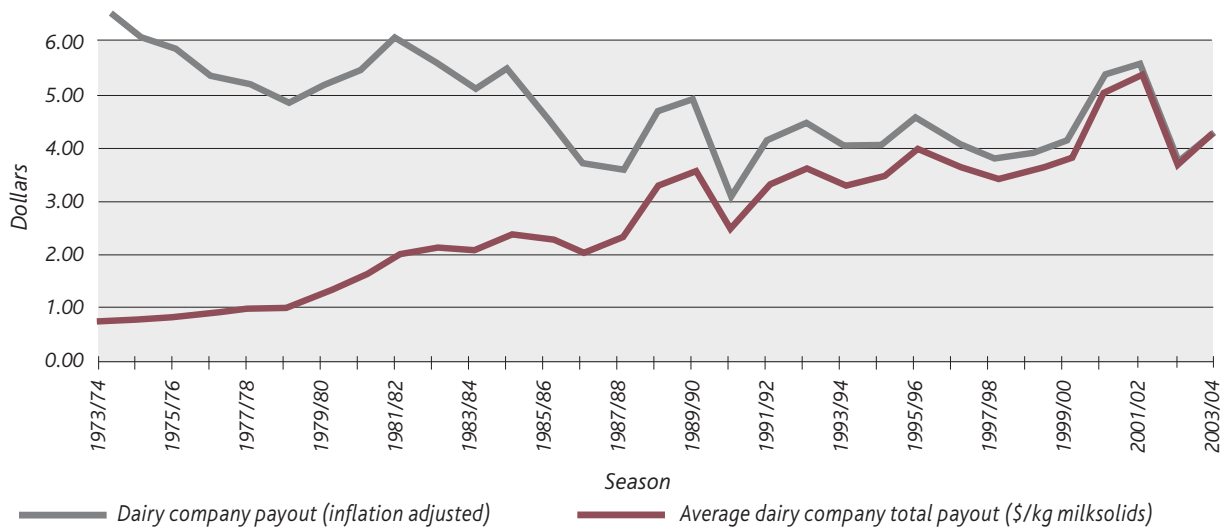
Table 5.1 **Trend in prices received for milksolids for the last 20 years**

Season	Average Dairy Company total payout (\$/kg milksolids)	Dairy Company payout (inflation adjusted) ^a
1983/84	2.09	5.12
1984/85	2.33	5.45
1985/86	2.29	4.58
1986/87	2.03	3.69
1987/88	2.34	3.57
1988/89	3.28	4.70
1989/90	3.59	4.93
1990/91	2.42	3.09
1991/92	3.34	4.15
1992/93	3.66	4.49
1993/94	3.32	4.02
1994/95	3.40	4.08
1995/96	3.99	4.58
1996/97	3.63	4.08
1997/98	3.42	3.80
1998/99	3.58	3.92
1999/00	3.78	4.15
2000/01	5.01	5.39
2001/02	5.35	5.58
2002/03	3.66	3.71
2003/04	4.25	4.25

^a Weighted to give real dollar values using the Consumers Price Index for the end of the June quarter. Sourced from Statistics New Zealand

Note: Average Dairy Company total actual payout prior to 1989/90 has been derived from \$/kg milkfat

Graph 5.1 **Trend in milksolids payout to dairy farmers since 1973/74**



ii) Dairy farm land sale values

• Average sale price of farms just under \$1.5 million

The average sale price of dairy farms (\$1.49 million) continues to increase compared with previous years (Table 5.2). The 2004 half-yearly average dairy farm price per kilogram of milksolids has increased on the 2003 figure.

Table 5.2 Trend in dairy land sale values for the last 20 years

Year	Number of farms	Average sale price (\$)	Inflation adjusted average sale price ^a	Average hectares	Average price per hectare (\$)	Inflation adjusted average price per hectare ^a	Price per kg milkfat ^b	Price per kg milksolids ^c
1984	618	301,076	720,020	49	6,189	14,801	21.9	12.6
1985	505	298,746	612,756	49	6,044	12,397	21.0	12.1
1986	274	251,165	466,627	47	5,298	9,843	18.4	10.6
1987	504	270,180	421,781	52	5,212	8,137	16.8	9.7
1988	576	278,650	408,881	56	5,013	7,356	16.0	9.2
1989	1,013	325,847	457,815	59	5,561	7,813	17.8	10.2
1990	868	373,553	487,658	58	6,467	8,442	21.8	12.5
1991	538	362,819	460,801	58	6,283	7,980	21.7	12.5
1992	897	446,979	561,974	62	7,183	9,031	23.1	13.3
1993	834	543,984	675,622	61	8,903	11,057	31.0	17.8
1994	784	704,245	865,105	61	11,640	14,299	37.5	21.6
1995	672	775,110	910,370	58	13,400	15,738	41.9	24.1
1996	784	785,510	904,624	60	13,187	15,187	41.6	23.9
1997	520	674,809	768,475	54	12,388	14,108	38.5	22.1
1998	496	704,309	788,489	64	11,076	12,400	32.0	18.4
1999	600	769,606	865,037	72	10,759	12,093	33.1	19.0
2000	576	856,374	943,691	80	10,740	11,835	35.3	20.3
2001	941	1,032,618	1,102,244	74	13,959	14,900	41.2	23.7
2002	704	1,049,939	1,090,694	72	14,658	15,227	45.6	26.2
2003	711	1,339,273	1,370,986	80	16,655	17,049	45.4	26.1
2004 ^d	371	1,493,321	1,493,321	82	18,104	18,104	50.5	29.0

Source: Quotable Value New Zealand Rural Property Sales Statistics (Table D3)

^a Adjusted using the Consumers Price Index for the end of the June quarter

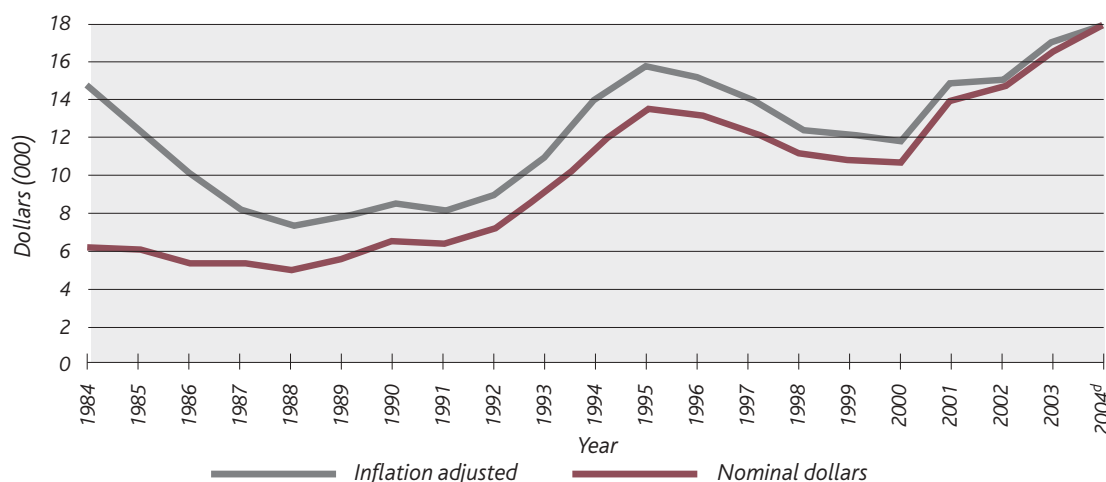
^b Price per kg milkfat has been derived from price per kg milksolids (1996 to current year)

^c Price per kg milksolids has been derived from price per kg milkfat (1978 to 1995)

^d Half year only – sales to June 2004

Prior to 1992 the average price per hectare fluctuated considerably, in both real and nominal terms, as shown in Graph 5.2. The average price per hectare rose steeply from 1992 to 1995. Between 1995 and 2000, the average price per hectare decreased. However, this trend reversed decisively in 2001 and the price per hectare is currently \$18,104. These figures are based on the calendar year, not the dairy industry season.

Graph 5.2 Trend in dairy land values (price per hectare) for the last 20 years



^d Half year only – sales to June 2004



B. Breed breakdown

Three dairy breeds (Holstein-Friesian, Jersey, and to a lesser extent, Ayrshire) dominate the dairy cow inseminations carried out in New Zealand, as recorded on the Livestock Improvement Database.

The Jersey breed dominated the national dairy herd until the late 1960s. By 1970, Holstein-Friesian was the dominant dairy breed in New Zealand, as a result of changes in farm management practices, and farmers raising larger numbers of dairy calves for beef. Of the other breeds of cattle used to inseminate dairy cows, the main beef breed currently in use is Polled Hereford. Other beef breeds used to a lesser degree include Angus, Belgian Blue, and Simmental. Other breeds of dairy cattle present in smaller numbers in New Zealand include Milking Shorthorn, Guernsey and Brown Swiss. Holstein-Friesian/Jersey Crossbreed is emerging as a breed in its own right in the insemination of dairy cows.

The percentages of the major dairy breeds for New Zealand and each region are shown in Graph 5.3. Percentages are given for Holstein-Friesian, Jersey, Holstein-Friesian/Jersey Crossbreed and Ayrshire cows with the remaining breeds grouped into "Other". Holstein-Friesian is the prevalent breed in every region, although this is less pronounced in Taranaki. Bay of Plenty/East Coast region continues to have the highest percentage of Holstein-Friesian cows (63.6%), whereas Taranaki has the highest proportion of Jerseys (25.7%) and Holstein-Friesian/Jersey Crossbreeds (28.7%).

Graph 5.3 Breed percentages of cows in each region in 2003/04



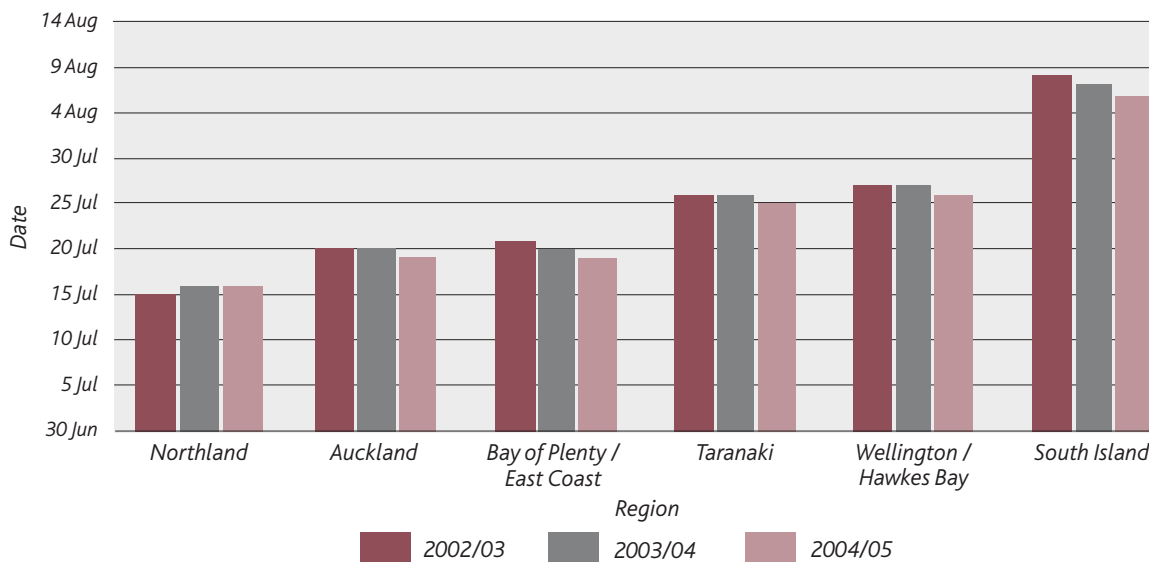
C. Calving

i) Planned start of calving dates

The trend in calving dates within and between regions is best shown by the "planned start of calving" date. The planned start of calving date is 282 days from the date mating is started in the herd. The farmer has control over, and the ability to change, the start of mating. Mating and calving information is recorded on the Livestock Improvement Database for approximately 85% of all herds.

The forecast planned start of calving dates for cows (excluding first calvers) for the 2004/05 season compared to the dates previously forecast for 2002/03 and 2003/04 seasons are shown in Graph 5.4.

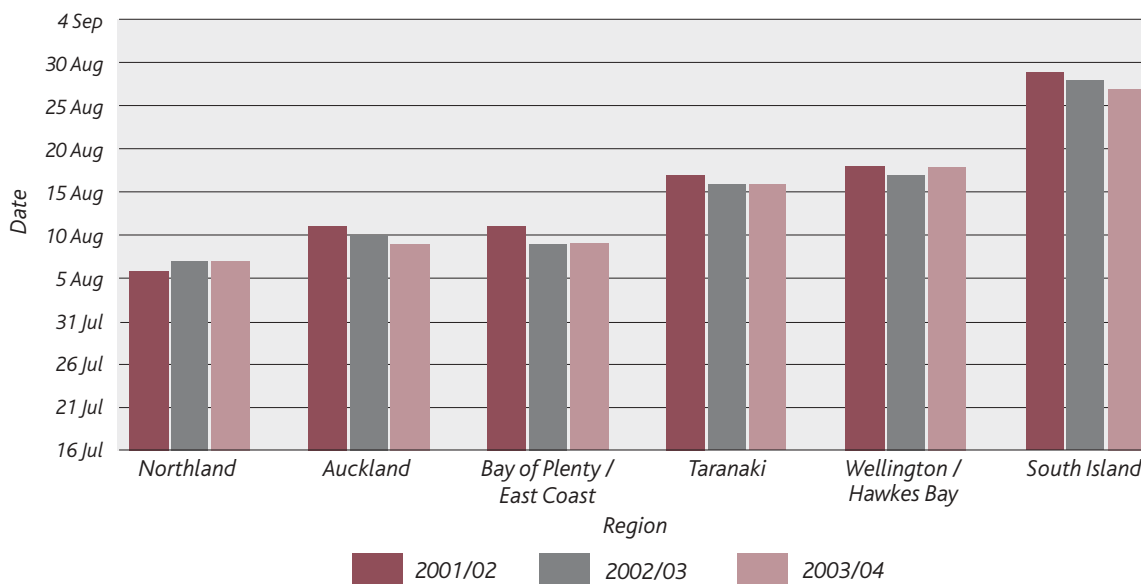
Graph 5.4 **Planned start of calving dates for cows (excluding first calvers) by region**



ii) Median calving dates

Calving spread can be controlled to some degree by farm management (for example, cow condition score at calving, level of nutrition in the four to six weeks prior to mating, and the use of CIDR devices and other reproductive technology). The actual start of calving can be meaningless, since the first calving in a herd can be premature, occurring well before the rest of the herd calves. Hence the median calving date (the date that occupies the middle position after the dates are arranged in ascending order) is used as an indicator of actual calving spread. Graph 5.5 compares median calving dates for cows (excluding first calvers) for the three most recent seasons.

Graph 5.5 **Median calving dates for cows (excluding first calvers) by region**



iii) Calving interval

The calving interval for a herd tested cow is the number of days between her calving date in the current season and her calving date in the preceding season. No interval is calculated for first-calving heifers. The average calving interval is based on all recorded calving dates for herd tested cows calving during the period from 1 June to 31 November. All records where pregnancy terminated prematurely or resulted in abortion or induction were excluded.

Table 5.3 *Mean calving interval*

	<i>All breeds</i>		<i>Holstein-Friesian</i>		<i>Jersey</i>		<i>Friesian/Jersey Cross</i>		<i>Ayrshire</i>	
	<i>Average number of days</i>	<i>Number of records</i>	<i>Average number of days</i>	<i>Number of records</i>	<i>Average number of days</i>	<i>Number of records</i>	<i>Average number of days</i>	<i>Number of records</i>	<i>Average number of days</i>	<i>Number of records</i>
2000/01	368.2	2,075,300	368.4	1,120,489	368.4	355,463	367.7	491,090	369.3	25,941
2001/02	368.3	2,093,134	368.7	1,091,334	367.8	363,278	367.7	526,610	369.7	25,572
2002/03	368.4	2,109,651	368.6	1,068,842	368.3	365,913	368.0	562,974	369.4	24,175

D. Operating structures

The main operating structures found on New Zealand dairy farms are owner-operator, sharemilker, and to a lesser extent, contract milker.

Owner-operators are farmers who either own and operate their own farms, or who employ a manager to operate the farm for a fixed wage. Owner-operators receive all the farm income, although they may then have to pay wages. Owner-operators comprise the largest group of all operating structures.

Sharemilking has traditionally been the first step to farm ownership. Sharemilking involves operating a farm on behalf of the farm owner for an agreed share of the farm receipts (as opposed to a set wage). Two types of sharemilking agreement are commonly used: variable order sharemilking agreement, and 50% agreements.

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Under the 50% agreement (also called 50/50) the sharemilker owns the herd and any plant and equipment (other than the milking plant) needed to farm the property. The sharemilker is usually responsible for milk harvesting expenses, all stock related expenses, and general farm work and maintenance. The owner is usually responsible for expenses related to maintaining the property. The percentage quoted in a 50% sharemilking agreement usually refers to the proportion of milk income the sharemilker receives. While this percentage is most commonly 50%, it can range from 45% to 55%. Under the 50% agreement the sharemilker receives the agreed percentage of milk income plus the majority of income from stock sales, and the farm owner receives the remaining percentage of milk income.

Unlike the 50% agreement, where the owner may have little to do with farm management, a variable order sharemilking agreement often sees the owner heavily involved in management. The variable order sharemilking agreement involves the farm owner retaining ownership of the herd and bearing more of the farm costs, such as hay-making and animal health. The amount of farm work required by the sharemilker is determined by the individual agreement, with responsibility ranging from herd management only to carrying out all farm work.

Contract milkers are contracted to milk a herd at a set price per kilogram of milksolids produced. The rate is set according to the amount of farm work done. In 2003/04, all farms with contract milkers could not be identified, consequently, any farms with contract milkers are included with owner-operators.



- 37% of all milkers are sharemilkers
- 65% of all sharemilkers are 50/50 sharemilkers

The number of herds farmed, average herd size, effective area and number of cows per hectare for each of the main operating structures are shown in Table 5.4. In 2003/04, 4,730 (37%) New Zealand dairy herds operated under a sharemilking agreement. Sixty-five percent (3,072) of all sharemilkers have 50/50 agreements. On average, owner-operators tend to farm smaller herds on smaller properties, while variable order sharemilkers tend to farm larger herds on larger properties.

Table 5.4 Herd analysis by operating structure in 2003/04

Operating structure	Number of herds	Percentage of herds	Average herd size	Average effective hectares	Average cows per effective hectare
Owner-operators	8,000	62.7	286	107	2.69
Sharemilkers:					
Less than 20%	78	0.6	507	168	3.00
20-29%	1,094	8.6	342	122	2.89
30-39%	212	1.7	271	101	2.71
40-44%	43	0.3	285	114	2.58
50/50 (45-54%)	3,072	24.1	326	117	2.83
over 54%	231	1.8	314	112	2.85
All sharemilkers	4,730	37.1	329	118	2.84
Unknown	21	0.2	334	133	2.50
All farms	12,751		302	111	2.75

Note: Contract milkers are included with owner-operators

Herd production in each of the main operating structure groups is shown in Table 5.5. The table shows that on average, sharemilkers on less than 20% agreements have the highest production per herd, followed by 20-29% and 50/50 sharemilkers.

Table 5.5 Herd production analysis by operating structure in 2003/04

Operating structure	Average litres per herd	Average kg milkfat per herd	Average kg milksolids per herd	Average kg milkfat per effective hectare	Average kg milksolids per effective hectare	Average kg milkfat per cow	Average kg milksolids per cow
Owner-operators	1,086,385	53,042	92,952	496.2	867	182.8	320
Sharemilkers:							
Less than 20%	2,038,595	100,880	176,707	596.8	1042	199.9	349
20 – 29%	1,283,691	63,350	110,733	541.5	944	186.9	326
30 – 39%	969,922	48,751	84,981	491.8	855	180.6	314
40 – 44%	1,117,412	56,065	97,790	496.6	866	191.0	334
50/50 (45-54%)	1,231,658	60,784	106,328	529.7	924	185.8	324
over 54%	1,224,259	59,592	104,639	535.6	937	188.0	329
All Sharemilkers	1,243,868	61,399	107,391	531.8	927	186.2	325
Unknown	1,167,730	57,784	100,912	454.5	792	183.0	319
All farms	1,144,937	56,150	98,321	509.4	889	184.1	322

Note: Contract milkers are included with owner-operators



General statistics – Operating structures

Changes to the operating structure in the last ten seasons are minimal. Table 5.6 shows the percentage of herds in each operating structure type, whereas Table 5.7 gives the actual number of herds.

Table 5.6 *Trend in the percentage of herds in each operating structure for the last 10 seasons*

Operating structure	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Owner-operators	65.7	65.0	63.6	63.1	62.7	62.7	61.8	62.1	62.5	62.7
Contract	0.6	0.8	1.3	1.2	1.1	0.9	0.8	**	**	**
Sharemilkers:										
29%	1.1	0.9	0.8	0.8	0.8	0.7	*	*	*	*
39%	0.9	0.9	0.7	0.6	0.5	0.5	*	*	*	*
50%	24.9	24.5	23.4	24.0	23.7	23.7	24.3	23.7	23.7	24.1
Other	6.8	7.8	9.3	10.2	11.2	11.5	13.1	14.1	13.2	13.0
All Sharemilkers	33.7	34.2	34.3	35.7	36.2	36.4	37.3	37.8	36.9	37.1
Unknown	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.1	0.5	0.2

** Included with owner-operators

* Included in "Other"

From 1989/90 owner-operators includes leased farms

Table 5.7 *Trend in the number of herds in each operating structure for the last 10 seasons*

Operating structure	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01	2001/02	2002/03	2003/04
Owner-operators	9,627	9,581	9,368	9,263	9,005	8,694	8,592	8,476	8,215	8,000
Contract	84	121	195	172	154	126	113	**	**	**
Sharemilkers:										
29%	158	133	120	124	114	98	*	*	*	*
39%	138	138	108	95	76	66	*	*	*	*
50%	3,642	3,614	3,455	3,522	3,403	3,280	3,372	3,240	3,114	3,072
Other	994	1,149	1,367	1,497	1,610	1,597	1,815	1,924	1,740	1,658
All Sharemilkers	4,932	5,034	5,050	5,238	5,203	5,041	5,187	5,164	4,854	4,730
Unknown	6	0	128	0	0	0	0	9	71	21
Total	14,649	14,736	14,741	14,673	14,362	13,861	13,892	13,649	13,140	12,751

** Included with owner-operators

* Included in "Other"

From 1989/90 owner-operators includes leased farms

Table 5.8 compares the number (and percentage) of owner-operators with sharemilkers by region. A greater relative percentage of owner-operators are in Northland, and in the North and West of the South Island. Conversely, there is a greater relative percentage of sharemilkers in South Auckland, Taranaki, and the South of the South Island.



Table 5.8 *Operating structure by region in 2003/04*

Farming region	Owner-operators	Owner-operators %	All sharemilkers	All sharemilkers %	50/50 sharemilkers	50/50 sharemilkers %	Variable order sharemilkers	Variable order sharemilkers %	Total herds (excl. unknown)
Northland	839	10.5	373	7.9	239	7.8	134	8.1	1,212
Central Auckland	411	5.1	213	4.5	156	5.1	57	3.4	624
South Auckland	2,438	30.5	1,622	34.3	1,125	36.6	497	30.0	4,060
Bay of Plenty	437	5.5	237	5.0	146	4.8	91	5.5	674
Central Plateau	285	3.6	184	3.9	112	3.6	72	4.3	469
Western Uplands	48	0.6	31	0.7	20	0.7	11	0.7	79
East Coast	15	0.2	1	0.0	1	0.0	0	0.0	16
Hawkes Bay	45	0.6	18	0.4	14	0.5	4	0.2	63
Taranaki	1,230	15.4	851	18.0	485	15.8	366	22.1	2,081
Wellington	408	5.1	209	4.4	132	4.3	77	4.6	617
Wairarapa	351	4.4	206	4.4	134	4.4	72	4.3	557
North Island	6,507	81.3	3,945	83.4	2,564	83.5	1,381	83.3	10,452
Nelson/Marlborough	224	2.8	72	1.5	47	1.5	25	1.5	296
West Coast	283	3.5	96	2.0	41	1.3	55	3.3	379
North Canterbury	340	4.3	151	3.2	103	3.4	48	2.9	491
South Canterbury	98	1.2	54	1.1	29	0.9	25	1.5	152
Otago	170	2.1	153	3.2	116	3.8	37	2.2	323
Southland	378	4.7	259	5.5	172	5.6	87	5.2	637
South Island	1,493	18.7	785	16.6	508	16.5	277	16.7	2,278
New Zealand	8,000	100.0	4,730	100.0	3,072	100.0	1,658	100.0	12,730

Smaller herds (less than 200 cows) are predominantly farmed by owner-operators, while a greater relative percentage of sharemilkers operate larger herds (over 200 cows) (see table 5.9). Very large herds (over 650 cows) are operated by both owner-operators and sharemilkers in similar percentages.

Table 5.9 *Operating structure by herd size in 2003/04*

Herd size	Owner-operators	Owner-operators %	All sharemilkers	All sharemilkers %	50/50 sharemilkers	50/50 sharemilkers %	Variable order sharemilkers	Variable order sharemilkers %	Total herds (excl. unknown)
10-49	51	0.6	3	0.1	3	0.1	0	0.0	54
50-99	425	5.3	46	1.0	29	0.9	17	1.0	471
100-149	1,188	14.9	288	6.1	186	6.1	102	6.2	1,476
150-199	1,557	19.5	747	15.8	520	16.9	227	13.7	2,304
200-249	1,332	16.7	895	18.9	593	19.3	302	18.2	2,227
250-299	800	10.0	631	13.3	437	14.2	194	11.7	1,431
300-349	712	8.9	582	12.3	330	10.7	252	15.2	1,294
350-399	385	4.8	358	7.6	217	7.1	141	8.5	743
400-449	340	4.3	291	6.2	181	5.9	110	6.6	631
450-499	263	3.3	188	4.0	117	3.8	71	4.3	451
500-549	221	2.8	155	3.3	106	3.5	49	3.0	376
550-599	129	1.6	118	2.5	70	2.3	48	2.9	247
600-649	122	1.5	119	2.5	72	2.3	47	2.8	241
650-699	90	1.1	53	1.1	32	1.0	21	1.3	143
700-749	77	1.0	57	1.2	38	1.2	19	1.1	134
750-799	58	0.7	35	0.7	28	0.9	7	0.4	93
800-849	48	0.6	34	0.7	27	0.9	7	0.4	82
850-899	30	0.4	27	0.6	21	0.7	6	0.4	57
900-949	35	0.4	25	0.5	18	0.6	7	0.4	60
950-999	21	0.3	10	0.2	7	0.2	3	0.2	31
1000+	116	1.5	68	1.4	40	1.3	28	1.7	184
Total/Av	8,000	100.0	4,730	100.0	3,072	100.0	1,658	100.0	12,730



6. Disease control

A. Enzootic Bovine Leucosis (EBL) eradication scheme

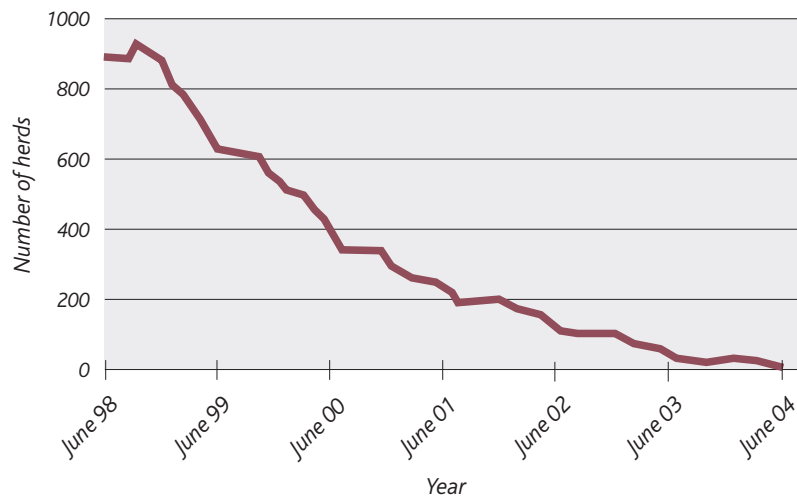
- *Close to achieving eradication of EBL*
- *Only 9 herds have an EBL blood positive status*
- *11,401 herds have an EBL Free status*

The New Zealand dairy industry Enzootic Bovine Leucosis (EBL) eradication scheme is close to achieving dairy industry freedom. The annual incidence of newly infected herds has been less than 0.1% since 2002 and there were only 9 remaining EBL blood positive herds at the conclusion of testing for the 2003/2004 season.

Herd EBL status and progress toward eradication

Testing of all dairy herds continued through the 2003/2004 season. Additional efforts were focused on reducing the higher levels of EBL infection among large herds with excellent progress being achieved. EBL herd prevalence has reduced from 928 (6.3%) herds in September 1998 to 9 (0.07%) herds in June 2004.

Graph 6.1 *The number of EBL positive herds from June 1998 to June 2004*



There was also a significant reduction in suspect herds this year from 141 in April 2003 to 9 in June 2004 (Table 6.1). By June 2004, 11,401 herds (89.41%) had achieved 'EBL Free' status. The scheme continues to achieve excellent surveillance with few untested herds.

Table 6.1 **EBL status for dairy herds (June 2004).**

<i>Herd EBL Status</i>	<i>Number of herds</i>	<i>%</i>
EBL free	11,401	89.41
Negative	1,020	8.00
Provisionally Negative	43	0.34
Untested	266	2.09
Suspect	9	0.07
Blood Positive	9	0.07
Milk Test Positive	3	0.02
Total	12,751	100.00

Definitions: *EBL Free herds have previously been tested for at least three years with a negative result. Negative herds have been screened at least once with negative test results using milk samples. Provisionally negative herds were previously infected herds. Untested locations include herds yet to be assigned a status following herd movement between locations. Suspect herds contain animals that have been purchased or leased from positive or other suspect herds. Milk test positive herds have not completed the required blood testing to confirm status.*

Incidence of new EBL infected herds

A total of 11 newly confirmed positive herds were identified by annual testing over the 12 month period ending 1 May 2004. The annual herd incidence or rate of newly infected herds was therefore under 0.1%. Three of these were new dairy herds formed at the beginning of the season. Two previously positive herds had achieved a 'provisionally negative' status but then returned positive test results on annual screening. The remaining six herds had been screened negative in previous seasons. Annual incidence rates remain low and evidence indicates these are due to residual disease within the dairy cow population and movement of dairy animals between herds rather than a result of introductions from beef herds.

Dairy Industry Freedom

The EBL scheme has developed strategies for long-term surveillance once disease freedom is achieved so that continued freedom from EBL can be demonstrated. Incidence rates for EBL positive herds are below international requirements for disease freedom and levels of surveillance remain high. The scheme is now well placed to seek international recognition for EBL disease freedom for the New Zealand Dairy Industry.



B. Tuberculosis (Tb) control

Control of Tb (*M. bovis*) over the agricultural industry is managed by the Animal Health Board whose primary objective is to manage Tb to reduce the number of infected herds and to prevent Tb vector free areas becoming vector risk areas. The status of a vector area is determined by the prevalence of wild animals that are considered a source of infection (e.g., possums, and ferrets).

Table 6.2: *Tuberculosis (Tb) testing and results in 2003/04*

Region	Vector Status	Number of infected dairy herds June 2004	Number of dairy cattle primary tested	Number of Tuberculous ^a dairy cattle
Northland	Free	1	96,865	1
Auckland	Free	0	41,452	0
	Risk	0	7,369	0
Waikato	Free	5	1,236,183	71
	Risk	4	175,660	56
Bay of Plenty	Free	0	82,007	0
	Risk	0	17,929	0
Gisborne	Free	0	304	0
Hawkes Bay	Free	1	16,663	0
	Risk	2	22,055	2
Taranaki	Free	0	147,047	0
Manawatu / Wanganui	Free	0	139,494	0
	Risk	0	78,416	0
Wellington	Risk	3	109,614	19
North Island	Free	7	1,760,015	72
	Risk	9	411,043	77
North Island	Total	16	2,171,058	149
Nelson / Marlborough	Free	2	80,697	3
	Risk	4	16,081	3
West Coast	Free	1	8,925	1
	Risk	38	181,576	86
Canterbury	Free	4	222,976	5
	Risk	1	107,231	2
Otago	Free	3	106,147	33
	Risk	7	130,704	8
Southland	Free	1	158,639	1
	Risk	2	127,201	5
South Island	Free	11	577,384	43
	Risk	52	562,793	104
South Island	Total	63	1,140,177	147
New Zealand	Free	18	2,337,399	115
	Risk	61	973,836	181
New Zealand	Total	79	3,311,235	296

Sourced from Animal Health Board – Annual Report for the year ending 30 June 2004

^a Tuberculous Animals include lesioned reactor cattle and lesioned cull cattle



Appendix 1 Farming regions and districts

The following map shows the six Livestock Improvement Corporation Limited regions and the farming regions used in all analyses presented in this report. The list of districts, which follow local authority boundaries, within each region is also given.

- | | | |
|--|--|--|
| <p>1 Northland
Far North
Whangarei
Kaipara</p> <p>2 Central Auckland
Rodney
North Shore
Waitakere
Auckland
Manukau
Papakura
Franklin</p> <p>3 South Auckland
Thames/Coromandel
Hauraki
Waikato
Matamata/Piako
Hamilton
Waipa
Otorohanga
South Waikato</p> <p>4 Bay of Plenty
Western Bay of Plenty
Tauranga
Whakatane
Kawerau
Opotiki</p> <p>5 Central Plateau
Rotorua
Taupo</p> <p>6 Western Uplands
Waitomo
Ruapehu</p> <p>7 East Coast
Gisborne
Wairoa</p> <p>8 Hawkes Bay
Hastings
Napier
Central Hawkes Bay</p> | <p>9 Taranaki
New Plymouth
Stratford
South Taranaki</p> <p>10 Wellington
Wanganui
Rangitikei
Manawatu
Palmerston North
Horowhenua
Kapiti
Porirua
Upper Hutt
Lower Hutt
Wellington</p> <p>11 Wairarapa
Taranua
Masterton
Carterton
South Wairarapa</p> <p>12 Nelson/Marlborough
Tasman
Nelson
Marlborough
Kaikoura</p> <p>13 West Coast
Buller
Grey
Westland</p> <p>14 North Canterbury
Hurunui
Waimakariri
Christchurch
Banks Peninsula
Selwyn
Ashburton</p> | <p>15 South Canterbury
Timaru
MacKenzie
Waimate</p> <p>16 Otago
Waitaki
Central Otago
Queenstown/Lakes
Dunedin
Clutha</p> <p>17 Southland
Southland
Gore
Invercargill</p> |
|--|--|--|

